

#### SCHOOL for ADVANCED RESEARCH Finance Committee Friday, August 3, 2018 at 9:30am Eric S. Dobkin Boardroom

#### Agenda

- I. Welcome and Quorum Call– Doug Nelson, Chair
- II. Approval of May 1, 2018 Finance Committee minutes (attached)
- III. Review SAR investment performance REDW
  - Q2 Aggregate
  - Q2 Market
  - Q2 Protective
  - FY 2017 & 2018 Nacubo
- IV. Update on Sustainability Progress
- V. Review FY18 (ending June 30) financial statements
- VI. Walk Ons
- VII. Next Meeting: Tuesday, October 30, 2018 at 2:00pm
- VIII. Adjournment

#### SCHOOL for ADVANCED RESEARCH

#### Finance Committee May 1, 2018 2:00 pm SAR Reception Center Meeting

#### Minutes

Members in attendance Doug Nelson, Chair (via phone) Nancy Bern Elizabeth Roghair Greg Smith (via phone) Lynne Withey (via phone)

Members Not in Attendance Don Lamm Guests Joe Colvin Paul Madrid, Senior Investment Manager, REDW Stanley Financial Advisors, LLC (via phone) Daniel Yu, REDW Stanley Financial Advisors, LLC (via phone)

Staff in Attendance Michael Brown, President Sharon Tison, VP for Administration and Finance Laura Sullivan, Dir. of Development Suzanne Grayson, Executive Assistant

- I. Welcome and Quorum Call– Doug Nelson, Chair Doug welcomed the committee
- II. Approval of February 23, 2018 Finance Committee minutes Doug asked for a motion to approve the Feb 23 minutes. Moved by Nancy Bern and seconded by Michael Brown, the minutes were approved as presented.
- III. Review SAR investment performance REDW

Paul to review the "Market View" newsletter. SAR aggregate portfolio includes
protective, market and hedge fund accounts. US Equities make up 24.9% of the portfolio.
Paul stated the Real Estate Investment Trust (REIT) is down about 10%, but expects a
positive investment going forward. Bonds are underperforming, but rates are increasing.
Paul reviewed the target allocation for market assets. Daniel Yu gave an update on the
hedge funds, stating there was a fee remit from Canyon as well as Goldentree for audit
fees. Allocation for Goldentree is \$1.2MM, with 40% coming to SAR in 2018, with no
indication on the liquidation of the rest. Since high yields are down, Daniel suggests a
highly managed fund on the fixed income. He also suggests some high tech investments.
Fixed income is short duration, as portfolio doesn't hold long term bonds.

IV. Review FY18 Q3 financial statements Sharon stated we are on target with a few divisions have underspent. Business admin budget is higher than 75% as SAR needs to upgrade payroll system, as they are in the beginning of migration to the new system. She mentioned the idea for the physical plant to purchase a bobcat for snow removal. Balance sheet shows investments up \$443K. Doug mentioned the market and protective assets allows SAR to be liquid. Michael mentioned that the Press and the in Depth Classes are generating revenue yet the filed trips still losing money. Laura agreed to track the benefits of the classes and field trips.

- V. Update on Sustainability Plan continued development Doug stated that Michael's report is included in the Finance committee packet. Doug said the steps include determining the overall cost of the project, analyze if SAR can raise the money and determine what the revenue impact would be; ie ROI of this multi-million dollar project. Michael also like to explore the option of making our current programs more dynamic. Doug asked Michael to looks at a third scenario between the two.
- VI. Update on SAR Retirement Plan administrative changes Doug wants to dedicate the October 30, 2018 meeting to this discussion. Doug reminded the members that the Finance committee needs a vice chair and will report back in a month.

#### VII. Walk Ons

Doug asked if there was any other business. Sharon stated the first draft of the budget will not be ready by June 30, due to the IARC 40<sup>th</sup> anniversary fundraiser on June 22, but a draft will be ready by August 3.

Doug adjourned the meeting at 3:27pm



# **SAR Aggregate Portfolio Review**

#### **School for Advanced Research**

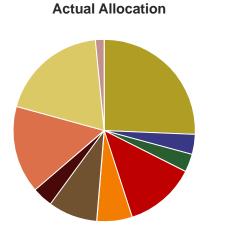
Prepared By: REDW Stanley Financial Advisors

June 30, 2018

### Model vs. Actual Allocation

#### School for Advanced Research Aggregate

Period Ending: 6/30/2018 Portfolio Inception Date: 9/11/2016

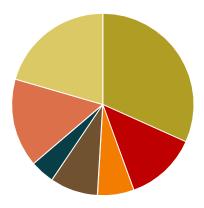


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Model Allocation



Category		urrent entage	Current Value	Model Percentage	Model Value	Percent Variance	Dollar Variance
US Equities	25	5.68%	\$6,747,682.65	31.70%	\$8,329,426.51	6.02%	\$1,581,743.86
Large Cap		3.54%	\$929,661.34	0.00%	\$0.00	(3.54%)	(\$929,661.34)
Mid/Small Cap		3.21%	\$843,795.16	0.00%	\$0.00	(3.21%)	(\$843,795.16)
International Equities	12	2.58%	\$3,306,382.92	12.75%	\$3,350,163.66	0.17%	\$43,780.74
Emerging Markets		6.30%	\$1,655,115.20	6.50%	\$1,707,926.57	0.20%	\$52,811.37
Real Estate Investment Trust		3.75%	\$2,297,948.85	8.50%	\$2,233,442.44	(0.25%)	(\$64,506.41)
Alternative Investments		3.65%	\$959,898.73	0.00%	\$0.00	(3.65%)	(\$959,898.73)
High Yield Bond		).00%	\$0.00	4.30%	\$1,129,859.12	4.30%	\$1,129,859.12
Intermediate Term Bonds	15	5.54%	\$4,084,552.34	15.75%	\$4,138,437.46	0.21%	\$53,885.12
Short Term Bonds	19	9.19%	\$5,041,025.55	20.50%	\$5,386,537.65	1.31%	\$345,512.10
Cash Equivalents		1.56%	\$409,730.67	0.00%	\$0.00	(1.56%)	(\$409,730.67)
TOTAL			\$26,275,793.41		\$26,275,793.41		

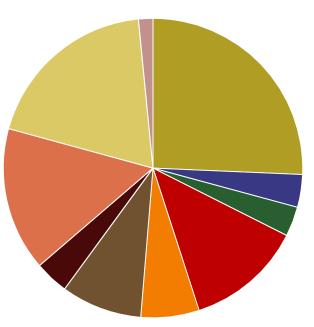
#### REDWStanley Financial Advisors LLC AstCr Angeured Backetay of PETRY or CPAs I Business & Financial Advisors

# **Allocation by Category**

School for Advanced Research Aggregate

Period Ending: 6/30/2018

Portfolio Inception Date: 9/11/2016



Weight	Description	Current Value					
100.0%	Portfolio Total	\$26,275,793.41					
25.7%	US Equities	\$6,747,682.65					
3.5%	Large Cap	\$929,661.34					
3.2%	Mid/Small Cap	\$843,795.16					
12.6%	International Equities	\$3,306,382.92					
6.3%	Emerging Markets	\$1,655,115.20					
8.7%	Real Estate Investment Trust	\$2,297,948.85					
3.7%	Alternative Investments	\$959,898.73					
15.5%	Intermediate Term Bonds	\$4,084,552.34					
19.2%	Short Term Bonds	\$5,041,025.55					
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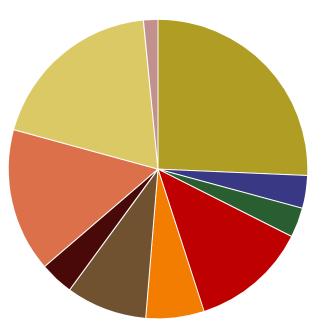
We recommend you compare this statement with the statement you receive from your custodian.

#### Financial Advisors LLC An SCO Registered BackBack of MEDVisc CPAs I Business & Financial Advisors

# **Allocation by Category**

School for Advanced Research Aggregate

Period Ending: 6/30/2018 Portfolio Inception Date: 9/11/2016



Weight Description

**Current Value** 

\$409,730.67

1.6% Cash Equivalents

We recommend you compare this statement with the statement you receive from your custodian.

page 8 of 57

# **Portfolio Holdings**

Period Ending: 6/30/2018

Price

Portfolio Inception Date: 9/11/2016

**Current Value** 

\$929,661.34

School for Advanced Research Aggregate

Quantity

100.0% **Portfolio Total** \$26,275,793.41 **US Equities** \$6,747,682.65 25.7% 25.7% DFEOX DFA U.S. Core Equity 1 289,351.743 \$23.32 \$6,747,682.65 Large Cap 3.5% \$929,661.34 3.5% DFLVX DFA U.S. Large Cap Value 24,477.655 \$37.98 Mid/Small Cap 3.2% \$843.795.16

**REDW** Stanley

Weight

Financial Advisors LLC

Symbol

Description

CPAs | Business & Financial Advisors

0.270		~P			<i>vo</i> 10,100110
3.2%	DFSVX	DFA US Small Cap Value	21,190.235	\$39.82	\$843,795.16

12.6%	Internationa	al Equities			\$3,306,382.92
8.5%	DFIEX	DFA Intl Core Equity	160,826.543	\$13.94	\$2,241,922.01
2.0%	DFIVX	DFA Intl Value Portfolio	28,004.034	\$19.20	\$537,677.45
2.0%	DISVX	DFA Intl Small Cap Value	24,309.343	\$21.67	\$526,783.46

6.3%	Emerging M	larkets			\$1,655,115.20
0.9%	DEMSX	DFA Emerging Mkts Small Cap	11,235.917	\$21.86	\$245,617.15
4.1%	DFCEX	DFA Emerging Mkts Core Equity	50,452.095	\$21.17	\$1,068,070.85
1.3%	DFEVX	DFA Emerging Mkts Value	11,781.477	\$28.98	\$341,427.20

8.7%	8.7% Real Estate Investment Trust				\$2,297,948.85
8.7%	VNQ Vang	uard REIT ETF	28,213.000	\$81.45	\$2,297,948.85

3.7%	Alternative	Investments			\$959,898.73
0.0%	GT SP-F MGMT	GoldenTree Class SP-F MGMT Series 26	7.870	\$418.06	\$3,290.08
0.0%	GT SP-F MGMT	GoldenTree Class SP-F MGMT Series 42	3.534	\$407.59	\$1,440.25
0.0%	GT SP-F MGMT	GoldenTree Class SP-F MGMT Series 54	5.016	\$407.68	\$2,044.89
0.4%	GTSP1F26	GoldenTree SP1-1F Series 26	99.118	\$957.36	\$94,890.92

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We recommend you compare this statement with the statement you receive from your custodian.

#### page 9 of 57

# **Portfolio Holdings**

Period Ending: 6/30/2018

REDW Stanley Financial Advisors LLC Artic Registered Subsidiery of REDW set CPAs I Business & Financial Advisors

School for Advanced Research Aggregate

Portfolio Inception Date: 9/11/2016

Weight	Symbol	Description	Quantity	Price	Current Value
0.0%	GTSP1F42	GoldenTree SP1-1F Series 42	13.577	\$957.36	\$12,998.32
0.1%	GTSP1F54	GoldenTree SP1-1F Series 54	19.501	\$957.36	\$18,669.68
0.1%	GTSP5F26	GoldenTree SP1-5F Series 26	15.362	\$1,076.40	\$16,535.55
0.0%	GTSP5F42	GoldenTree SP1-5F Series 42	2.104	\$1,076.40	\$2,265.06
0.0%	GTSP5F54	GoldenTree SP1-5F Series 54	3.022	\$1,076.40	\$3,253.35
0.1%	GTSP6F26	GoldenTree SP6-1F Series 26	56.920	\$358.31	\$20,394.93
0.0%	GTSP6F42	GoldenTree SP6-1F Series 42	15.773	\$358.31	\$5,651.56
0.0%	GTSP6F54	GoldenTree SP6-1F Series 54	22.394	\$358.31	\$8,024.17
1.4%	GTSP8F26	GoldenTree SP8-1F Series 26	100.988	\$3,704.58	\$374,117.84
0.6%	GTSP8F42	GoldenTree SP8-1F Series 42	44.207	\$3,704.58	\$163,769.09
0.9%	GTSP8F54	GoldenTree SP8-1F Series 54	62.775	\$3,704.58	\$232,553.04

15.5%	Intermediate	\$4,084,552.34			
8.7%	DFAPX	DFA Investment Grade	218,105.568	\$10.48	\$2,285,746.35
6.8%	DODIX	Dodge & Cox Income Fund	134,540.463	\$13.37	\$1,798,805.99

19.2%	Short Term Bonds		\$5,041,025.55	
19.2%	BSV Vanguard Short Term Bond Index ETF	64,455.000	\$78.21	\$5,041,025.55

1.6%	Cash Equiv	alents	\$409,730.67
0.4%	CASH	CASH	\$116,222.89
1.1%	SNOXX	Schwab Treasury Money Market	\$293,507.78

We recommend you compare this statement with the statement you receive from your custodian.

# Performance Summary

**TWR** 

Period Ending: 6/30/2018 Portfolio Inception Date: 9/11/2016

School for Advanced Research Aggregate

### **Portfolio Returns**

Financial Advisors LLC

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**REDW** Stanley



### **Components Of Change**

	Current Quarter	Year to Date	Fiscal Year to Date	Since Inception
BEGINNING VALUE	26,159,630.13	26,705,798.25	25,530,755.97	0.00
Net Contributions	(190,003.24)	(440,003.24)	(763,389.47)	23,065,424.90
Capital Appreciation	28,123.76	(365,974.20)	898,210.99	2,441,513.88
Income	146,828.34	215,450.56	515,122.66	858,240.31
Management Fees	(12,058.92)	(24,352.11)	(48,179.56)	(73,660.04)
Other Expenses	143,273.34	184,874.15	143,272.82	(15,725.64)
ENDING VALUE	26,275,793.41	26,275,793.41	26,275,793.41	26,275,793.41
INVESTMENT GAIN	306,166.52	9,998.40	1,508,426.91	3,210,368.51

### Performance Summary IRR

Financial Advisors LLC An SEC Registered Subsidiery of REDW LLC CPAs | Business & Financial Advisors

**REDW** Stanley

School for Advanced Research Aggregate

Period Ending: 6/30/2018 Portfolio Inception Date: 9/11/2016

#### **Portfolio Returns**



### **Components Of Change**

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Other Expenses	143,273.34	184,874.15	143,272.82	(15,725.64)
ENDING VALUE	26,275,793.41	26,275,793.41	26,275,793.41	26,275,793.41
INVESTMENT GAIN	306,166.52	9,998.40	1,508,426.91	3,210,368.51



# **Asset Class Performance Summary**

School for Advanced Research Aggregate

Period Ending: 6/30/2018

Portfolio Inception Date: 9/11/2016

Asset Class Description	Inception Date	Current Value	Current Quarter	Year to Date	Fiscal Year to Date	Since Inception
US Equities	10/20/2016	6,747,683	3.57%	2.96%	15.33%	32.78%
Large Cap	9/11/2016	929,661	0.43%	(2.10%)	10.45%	10.19%
Mid/Small Cap	9/11/2016	843,795	7.92%	4.92%	14.76%	36.85%
International Equities	9/11/2016	3,306,383	(2.29%)	(3.46%)	7.86%	19.73%
Emerging Markets	9/11/2016	1,655,115	(9.71%)	(8.12%)	4.54%	17.15%
Real Estate Investment Trust	10/20/2016	2,297,949	9.35%	1.19%	3.31%	6.46%
Alternative Investments	9/11/2016	959,899	(5.42%)	(1.82%)	0.82%	18.53%
Intermediate Term Bonds	9/15/2016	4,084,552	(0.42%)	(2.14%)	(1.58%)	(1.61%)
Short Term Bonds	9/11/2016	5,041,026	0.21%	(0.34%)	(0.37%)	(0.26%)

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We believe this information to be reliable, but do not guarantee its accuracy. All gains/losses are calculated using a specific security matching method of buys and sells, except for mutual funds,

which are calculated using an average cost basis method.

All returns net of fees automatically deducted from account. Not considered are fees submitted by cash, check or credit card.



# **Asset Class Performance Summary**

School for Advanced Research Aggregate

Period Ending: 6/30/2018

Portfolio Inception Date: 9/11/2016

Asset Class Description	Inception Date	Current Value	Current Quarter	Year to Date	Fiscal Year to Date	Since Inception
Cash Equivalents	9/11/2016	409,731	41.17%	39.57%	14.26%	(13.32%)
Total Portfolio (Net of Fees)	9/11/2016	26,275,793	1.18%	0.04%	5.98%	13.42%
SAR Combined Portfolios Benchmark			1.50%	0.14%	5.92%	13.55%
Russell 3000 TR USD			3.89%	3.22%	14.78%	30.42%
Russell 1000 Value TR USD			1.18%	(1.69%)	6.77%	19.05%
Russell 2000 TR USD			7.75%	7.66%	17.57%	35.28%
MSCI EAFE USD			(1.24%)	(2.75%)	6.84%	21.67%
S&P/IFCI Composite TR USD			(7.49%)	(6.31%)	8.80%	24.60%
FTSE NAREIT Equity REITS TR			10.04%	1.02%	3.36%	1.93%
BarCap US Corporate High Yield TR USD			1.03%	0.16%	2.62%	10.03%
BBgBarc US Agg Interm TR USD			0.09%	(0.97%)	(0.32%)	(0.68%)
BarCap US Govt/Credit A+ 1-5 Yr TR USD			0.16%	(0.30%)	(0.27%)	(0.25%)
IA SBBI US 30 Day TBill TR USD			0.42%	0.76%	1.27%	1.63%

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which are calculated using an average cost basis method.

All returns net of fees automatically deducted from account. Not considered are fees submitted by cash, check or credit card.



## **SAR Market Assets Portfolio Review**

School for Advanced Research PO Box 2188 Santa Fe, NM 87504

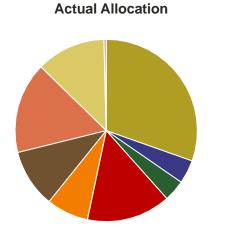
Prepared By: REDW Stanley Financial Advisors

June 30, 2018

### Model vs. Actual Allocation

School for Advanced Research Corp Acct - Market Assets

Period Ending: 6/30/2018 Portfolio Inception Date: 9/11/2016

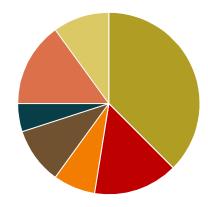


**REDW** Stanley

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Model Allocation



Category	Current Percentage	Current Value	Model Percentage	Model Value	Percent Variance	Dollar Variance
US Equities	30.42%	\$6,747,682.65	37.50%	\$8,318,616.19	7.08%	\$1,570,933.54
Large Cap	4.19%	\$929,661.34	0.00%	\$0.00	(4.19%)	(\$929,661.34)
Mid/Small Cap	3.80%	\$843,795.16	0.00%	\$0.00	(3.80%)	(\$843,795.16)
International Equities	14.91%	\$3,306,382.92	15.00%	\$3,327,446.48	0.09%	\$21,063.56
Emerging Markets	7.46%	\$1,655,115.20	7.50%	\$1,663,723.24	0.04%	\$8,608.04
Real Estate Investment Trust	10.36%	\$2,297,948.85	10.00%	\$2,218,297.65	(0.36%)	(\$79,651.20)
High Yield Bond	0.00%	\$0.00	5.00%	\$1,109,148.83	5.00%	\$1,109,148.83
Intermediate Term Bonds	16.17%	\$3,586,695.76	15.00%	\$3,327,446.48	(1.17%)	(\$259,249.29)
Short Term Bonds	12.30%	\$2,728,277.64	10.00%	\$2,218,297.65	(2.30%)	(\$509,979.99)
Cash Equivalents	0.39%	\$87,416.98	0.00%	\$0.00	(0.39%)	(\$87,416.98)
TOTAL		\$22,182,976.50		\$22,182,976.50		

This data is gathered from what is believed to be reliable sources, but we cannot guarantee its accuracy. Please use your brokerage statements as an accurate reflection of your portfolio.

#### REDWStanley Financial Advisors LLC Artic Anguined Stadiaty of PETRY in: CPAs I Business & Financial Advisors

# **Allocation by Category**

Period Ending: 6/30/2018 Portfolio Inception Date: 9/11/2016

School for Advanced Research Corp Acct - Market Assets

Weight	Description	Current Value
100.0%	Portfolio Total	\$22,182,976.50
30.4%	US Equities	\$6,747,682.65
4.2%	Large Cap	\$929,661.34
3.8%	Mid/Small Cap	\$843,795.16
14.9%	International Equities	\$3,306,382.92
7.5%	Emerging Markets	\$1,655,115.20
10.4%	Real Estate Investment Trust	\$2,297,948.85
16.2%	Intermediate Term Bonds	\$3,586,695.76
12.3%	Short Term Bonds	\$2,728,277.64
0.4%	Cash Equivalents	\$87,416.98

We recommend you compare this statement with the statement you receive from your custodian.

page 17 of 57

## **Portfolio Holdings**

REDW Stanley Financial Advisors LLC CPAs I Business & Financial Advisors

Period Ending: 6/30/2018 Portfolio Inception Date: 9/11/2016 School for Advanced Research Corp Acct - Market Assets

Weight	Symbol	Description	Quantity	Price	Current Value
100.0%	Portfolio To	tal			\$22,182,976.50
30.4%	US Equities				\$6,747,682.65
30.4%	DFEOX	DFA U.S. Core Equity 1	289,351.743	\$23.32	\$6,747,682.65
4.2%	Large Cap				\$929,661.34
4.2%	DFLVX	DFA U.S. Large Cap Value	24,477.655	\$37.98	\$929,661.34
3.8%	Mid/Small C	ар			\$843,795.16
3.8%	DFSVX	DFA US Small Cap Value	21,190.235	\$39.82	\$843,795.16
14.9%	Internationa	I Equities			\$3,306,382.92
10.1%	DFIEX	DFA Intl Core Equity	160,826.543	\$13.94	\$2,241,922.01
2.4%	DFIVX	DFA Intl Value Portfolio	28,004.034	\$19.20	\$537,677.45
2.4%	DISVX	DFA Intl Small Cap Value	24,309.343	\$21.67	\$526,783.46
7.5%	Emerging M	larkets			\$1,655,115.20
1.1%	DEMSX	DFA Emerging Mkts Small Cap	11,235.917	\$21.86	\$245,617.15
4.8%	DFCEX	DFA Emerging Mkts Core Equity	50,452.095	\$21.17	\$1,068,070.85
1.5%	DFEVX	DFA Emerging Mkts Value	11,781.477	\$28.98	\$341,427.20
10.4%	Real Estate	Investment Trust			\$2,297,948.85
10.4%	VNQ	Vanguard REIT ETF	28,213.000	\$81.45	\$2,297,948.85
16.2%	Intermediate	e Term Bonds			\$3,586,695.76
8.3%	DFAPX	DFA Investment Grade	176,126.942	\$10.48	\$1,845,810.35
7.8%	DODIX	Dodge & Cox Income Fund	130,208.333	\$13.37	\$1,740,885.41

#### **Continued on Next Page**

We recommend you compare this statement with the statement you receive from your custodian.

REDW Stanley Financial Advisors LLC An Stor Registrand Sustairy of REDV are CPAs I Business & Financial Advisors			B Holdings earch Corp Acct - Market Assets	Period Ending: 6/30/2018 Portfolio Inception Date: 9/11/2016		
Weight	Symbol	Description	Quantity	Price	Current Value	
12.3%	Short Term	Bonds			\$2,728,277.64	
12.3%	BSV	Vanguard Short Term Bond Index ETF	34,884.000	\$78.21	\$2,728,277.64	
0.4%	Cash Equiv	alents			\$87,416.98	
0.4%	CASH	CASH			\$87,416.98	

page 18 of 57

We recommend you compare this statement with the statement you receive from your custodian.

### Performance Summary TWR

Period Ending: 6/30/2018 Portfolio Inception Date: 9/11/2016

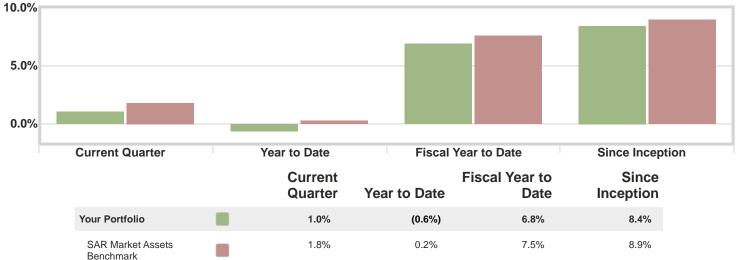
School for Advanced Research Corp Acct - Market Assets

### **Portfolio Returns**

Financial Advisors LLC

CPAs | Business & Financial Advisors

**REDW** Stanley



### **Components Of Change**

	Current Quarter	Year to Date	Fiscal Year to Date	Since Inception
BEGINNING VALUE	21,815,446.42	22,107,890.55	16,373,589.50	0.00
Net Contributions	153,270.10	212,180.40	4,441,850.24	19,588,295.40
Capital Appreciation	95,383.84	(301,886.16)	961,060.65	1,904,790.94
Income	130,935.06	189,143.82	454,655.67	765,776.67
Management Fees	(12,058.92)	(24,352.11)	(48,179.56)	(73,660.04)
Other Expenses	0.00	0.00	0.00	(2,226.47)
ENDING VALUE	22,182,976.50	22,182,976.50	22,182,976.50	22,182,976.50
INVESTMENT GAIN	214,259.98	(137,094.45)	1,367,536.76	2,594,681.10

### Performance Summary IRR

Period Ending: 6/30/2018 Portfolio Inception Date: 9/11/2016

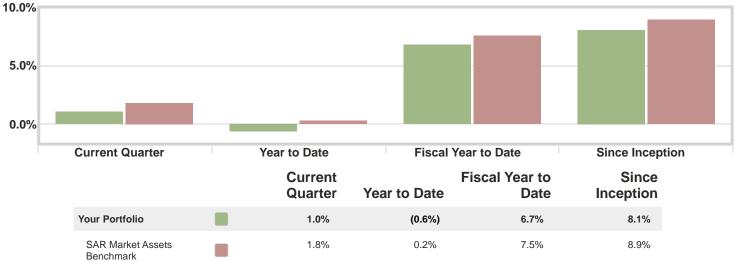
School for Advanced Research Corp Acct - Market Assets

### **Portfolio Returns**

Financial Advisors LLC

CPAs | Business & Financial Advisors

**REDW** Stanley



### **Components Of Change**

	Current Quarter	Year to Date	Fiscal Year to Date	Since Inception
BEGINNING VALUE	21,815,446.42	22,107,890.55	16,373,589.50	0.00
Net Contributions	153,270.10	212,180.40	4,441,850.24	19,588,295.40
Capital Appreciation	95,383.84	(301,886.16)	961,060.65	1,904,790.94
Income	130,935.06	189,143.82	454,655.67	765,776.67
Management Fees	(12,058.92)	(24,352.11)	(48,179.56)	(73,660.04)
Other Expenses	0.00	0.00	0.00	(2,226.47)
ENDING VALUE	22,182,976.50	22,182,976.50	22,182,976.50	22,182,976.50
INVESTMENT GAIN	214,259.98	(137,094.45)	1,367,536.76	2,594,681.10



## **Asset Class Performance Summary**

School for Advanced Research Corp Acct - Market Assets

Period Ending: 6/30/2018

Portfolio Inception Date: 9/11/2016

Asset Class Description	Inception Date	Current Value	Current Quarter	Year to Date	Fiscal Year to Date	Since Inception
US Equities	10/20/2016	6,747,683	3.57%	2.96%	15.33%	32.78%
Large Cap	9/11/2016	929,661	0.43%	(2.10%)	10.45%	10.19%
Mid/Small Cap	9/11/2016	843,795	7.92%	4.92%	14.76%	36.85%
International Equities	9/11/2016	3,306,383	(2.29%)	(3.46%)	7.86%	19.73%
Emerging Markets	9/11/2016	1,655,115	(9.71%)	(8.12%)	4.54%	17.15%
Real Estate Investment Trust	10/20/2016	2,297,949	9.35%	1.19%	3.31%	6.46%
Intermediate Term Bonds	9/15/2016	3,586,696	(0.44%)	(2.12%)	(1.65%)	(1.68%)
Short Term Bonds	9/11/2016	2,728,278	0.23%	(0.29%)	(0.38%)	(0.29%)

**Continued on Next Page** 

We believe this information to be reliable, but do not guarantee its accuracy. All gains/losses are calculated using a specific security matching method of buys and sells, except for mutual funds,

which are calculated using an average cost basis method.

All returns net of fees automatically deducted from account. Not considered are fees submitted by cash, check or credit card.



### **Asset Class Performance Summary**

School for Advanced Research Corp Acct - Market Assets

Period Ending: 6/30/2018

Portfolio Inception Date: 9/11/2016

Asset Class Description	Inception Date	Current Value	Current Quarter	Year to Date	Fiscal Year to Date	Since Inception
Cash Equivalents	9/11/2016	87,417	(13.46%)	(25.26%)	(17.34%)	(30.38%)
Total Portfolio (Net of Fees)	9/11/2016	22,182,977	0.98%	(0.62%)	6.75%	14.96%
SAR Market Assets Benchmark			1.76%	0.22%	7.51%	16.59%
Russell 3000 TR USD			3.89%	3.22%	14.78%	30.42%
Russell 1000 Value TR USD			1.18%	(1.69%)	6.77%	19.05%
Russell 2000 TR USD			7.75%	7.66%	17.57%	35.28%
MSCI EAFE USD			(1.24%)	(2.75%)	6.84%	21.67%
S&P/IFCI Composite TR USD			(7.49%)	(6.31%)	8.80%	24.60%
FTSE NAREIT Equity REITS TR			10.04%	1.02%	3.36%	1.93%
BarCap US Corporate High Yield TR USD			1.03%	0.16%	2.62%	10.03%
BBgBarc US Agg Interm TR USD			0.09%	(0.97%)	(0.32%)	(0.68%)
BarCap US Govt/Credit A+ 1-5 Yr TR USD			0.16%	(0.30%)	(0.27%)	(0.25%)
IA SBBI US 30 Day TBill TR USD			0.42%	0.76%	1.27%	1.63%

We believe this information to be reliable, but do not guarantee its accuracy. All gains/losses are calculated using a specific security matching method of buys and sells, except for mutual funds, which are calculated using a specific security matching method.

which are calculated using an average cost basis method.

All returns net of fees automatically deducted from account. Not considered are fees submitted by cash, check or credit card.



## **SAR Protective Assets Portfolio Review**

School for Advanced Research PO Box 2188 Santa Fe, NM 87504

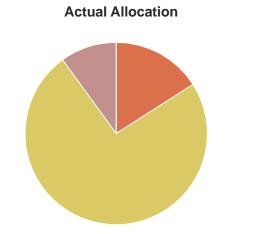
Prepared By: REDW Stanley Financial Advisors

June 30, 2018

### Model vs. Actual Allocation

School for Advanced Research Corp Acct - Protective Assets

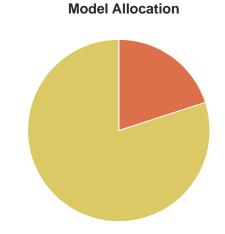
Period Ending: 6/30/2018 Portfolio Inception Date: 10/6/2016



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Category	Current Percentage	Current Value	Model Percentage	Model Value	Percent Variance	Dollar Variance
Intermediate Term Bonds	15.94%	\$497,856.58	20.00%	\$624,584.28	4.06%	\$126,727.70
Short Term Bonds	74.06%	\$2,312,747.91	80.00%	\$2,498,337.14	5.94%	\$185,589.23
Cash Equivalents	10.00%	\$312,316.93	0.00%	\$0.00	(10.00%)	(\$312,316.93)
TOTAL		\$3,122,921.42		\$3,122,921.42		

#### REDW Stanley Financial Advisors LLC AstC Angutered Standard of PETRY is: CPAs I Business & Financial Advisors

### **Allocation by Category**

School for Advanced Research Corp Acct - Protective Assets

Period Ending: 6/30/2018 Portfolio Inception Date: 10/6/2016

Weight	Description	Current Value
100.0%	Portfolio Total	\$3,122,921.42
15.9%	Intermediate Term Bonds	\$497,856.58
74.1%	Short Term Bonds	\$2,312,747.91
10.0%	Cash Equivalents	\$312,316.93

We recommend you compare this statement with the statement you receive from your custodian.

We believe this information to be reliable, but do not guarantee its accuracy. All gains/losses are calculated using a specific security matching method of buys and sells, except for mutual funds, which are calculated using an average cost basis method.

#### page 26 of 57

# REDW Stanley Financial Advisors LLC

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### **Portfolio Holdings** School for Advanced Research Corp Acct - Protective Assets

Period Ending: 6/30/2018

Portfolio Inception Date: 10/6/2016

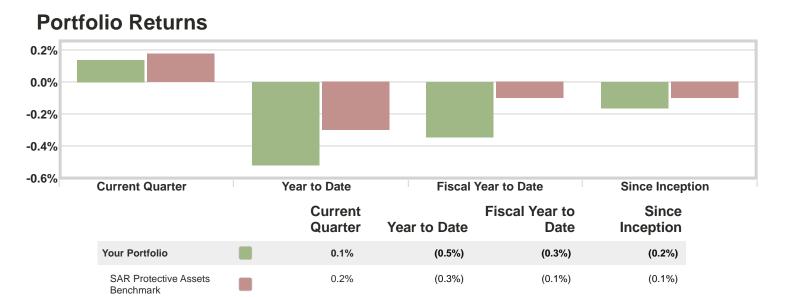
Weight	Symbol	Description	Quantity	Price	Current Value
100.0%	Portfolio To	tal			\$3,122,921.42
15.9%	Intermediate	e Term Bonds			\$497,856.58
14.1%	DFAPX	DFA Investment Grade	41,978.626	\$10.48	\$439,936.00
1.9%	DODIX	Dodge & Cox Income Fund	4,332.130	\$13.37	\$57,920.58
74.1%	Short Term	Bonds			\$2,312,747.91
74.1%	BSV	Vanguard Short Term Bond Index ETF	29,571.000	\$78.21	\$2,312,747.91
10.0%	Cash Equiv	alents			\$312,316.93
0.6%	CASH	CASH			\$18,809.15
9.4%	SNOXX	Schwab Treasury Money Market			\$293,507.78

We recommend you compare this statement with the statement you receive from your custodian.

### Performance Summary TWR

Period Ending: 6/30/2018 Portfolio Inception Date: 10/6/2016

School for Advanced Research Corp Acct - Protective Assets



### **Components Of Change**

**REDW** Stanley

Financial Advisors LLC

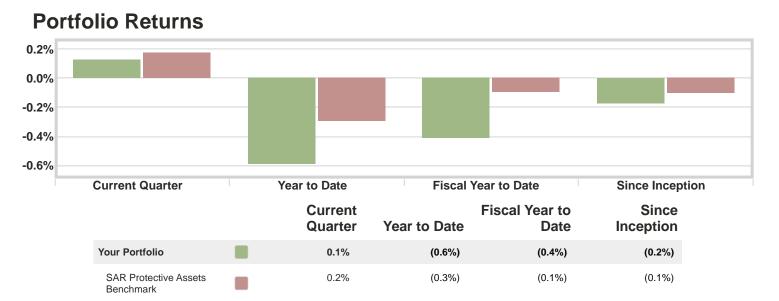
CPAs | Business & Financial Advisors

	Current Quarter	Year to Date	Fiscal Year to Date	Since Inception
BEGINNING VALUE	3,318,850.38	3,592,710.97	3,196,941.31	0.00
Net Contributions	(200,000.00)	(450,000.00)	(60,100.00)	3,132,168.98
Capital Appreciation	(11,822.24)	(46,096.29)	(74,386.88)	(101,661.20)
Income	15,893.28	26,306.74	60,466.99	92,463.64
Management Fees	0.00	0.00	0.00	0.00
Other Expenses	0.00	0.00	0.00	(50.00)
ENDING VALUE	3,122,921.42	3,122,921.42	3,122,921.42	3,122,921.42
INVESTMENT GAIN	4,071.04	(19,789.55)	(13,919.89)	(9,247.56)

### Performance Summary IRR

Period Ending: 6/30/2018 Portfolio Inception Date: 10/6/2016

School for Advanced Research Corp Acct - Protective Assets



### **Components Of Change**

**REDW** Stanley

Financial Advisors LLC

CPAs | Business & Financial Advisors

	Current Quarter	Year to Date	Fiscal Year to Date	Since Inception
BEGINNING VALUE	3,318,850.38	3,592,710.97	3,196,941.31	0.00
Net Contributions	(200,000.00)	(450,000.00)	(60,100.00)	3,132,168.98
Capital Appreciation	(11,822.24)	(46,096.29)	(74,386.88)	(101,661.20)
Income	15,893.28	26,306.74	60,466.99	92,463.64
Management Fees	0.00	0.00	0.00	0.00
Other Expenses	0.00	0.00	0.00	(50.00)
ENDING VALUE	3,122,921.42	3,122,921.42	3,122,921.42	3,122,921.42
INVESTMENT GAIN	4,071.04	(19,789.55)	(13,919.89)	(9,247.56)



## **Asset Class Performance Summary**

School for Advanced Research Corp Acct - Protective Assets

Period Ending: 6/30/2018

Portfolio Inception Date: 10/6/2016

Asset Class Description	Inception Date	Current Value	Current Quarter	Year to Date	Fiscal Year to Date	Since Inception
Intermediate Term Bonds	10/24/2016	497,857	(0.28%)	(2.23%)	(1.19%)	(1.14%)
Short Term Bonds	10/24/2016	2,312,748	0.19%	(0.39%)	(0.35%)	(0.21%)
Cash Equivalents	10/6/2016	312,317	0.32%	0.49%	0.92%	1.10%
Total Portfolio (Net of Fees)	10/6/2016	3,122,921	0.13%	(0.59%)	(0.41%)	(0.30%)
SAR Protective Assets Benchmark			0.17%	(0.30%)	(0.10%)	(0.17%)
BBgBarc US Agg Interm TR USD			0.09%	(0.97%)	(0.32%)	(0.72%)
BarCap US Govt/Credit A+ 1-5 Yr TR USD			0.16%	(0.30%)	(0.27%)	(0.32%)
IA SBBI US 30 Day TBill TR USD			0.42%	0.76%	1.27%	1.62%

We believe this information to be reliable, but do not guarantee its accuracy. All gains/losses are calculated using a specific security matching method of buys and sells, except for mutual funds, which are calculated using an average cost basis method.

All returns net of fees automatically deducted from account. Not considered are fees submitted by cash, check or credit card.



# SAR Aggregate FY 2017 & 2018

#### **School for Advanced Research**

Prepared By: REDW Stanley Financial Advisors

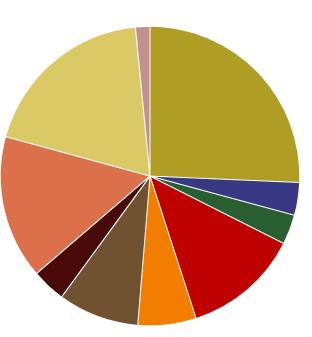
June 30, 2018

#### REDW Stanley Financial Advisors LLC A SEC Applient Social of PEDV us CPAs I Business & Financial Advisors

# **Allocation by Category**

School for Advanced Research Aggregate

Period Ending: 6/30/2018 Portfolio Inception Date: 9/11/2016



Weight	Description	Current Value
100.0%	Portfolio Total	\$26,275,793.41
25.7%	US Equities	\$6,747,682.65
3.5%	Large Cap	\$929,661.34
3.2%	Mid/Small Cap	\$843,795.16
12.6%	International Equities	\$3,306,382.92
6.3%	Emerging Markets	\$1,655,115.20
8.7%	Real Estate Investment Trust	\$2,297,948.85
3.7%	Alternative Investments	\$959,898.73
15.5%	Intermediate Term Bonds	\$4,084,552.34
19.2%	Short Term Bonds	\$5,041,025.55
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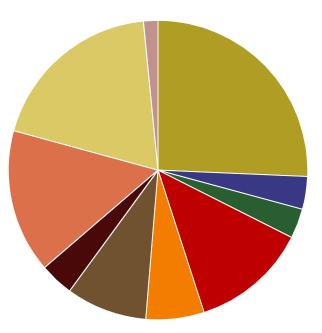
We recommend you compare this statement with the statement you receive from your custodian.

#### Financial Advisors LLC A SC Pagitered Seculary of PEDV us CPAs I Business & Financial Advisors

## **Allocation by Category**

School for Advanced Research Aggregate

Period Ending: 6/30/2018 Portfolio Inception Date: 9/11/2016



Weight Description

**Current Value** 

\$409,730.67

1.6% Cash Equivalents

We recommend you compare this statement with the statement you receive from your custodian.

### Performance Summary TWR

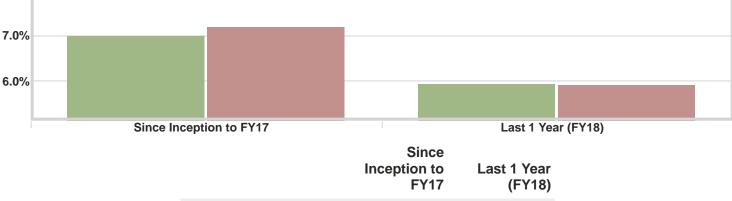
Period Ending: 6/30/2018 Portfolio Inception Date: 9/11/2016

School for Advanced Research Aggregate

### **Portfolio Returns**

REDW Stanley Financial Advisors LLC

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	FY17	(FY18
Your Portfolio	7.0%	5.9%
SAR Combined Portfolios Benchmark	7.2%	5.9%

### **Components Of Change**

	Since Inception to FY17	Last 1 Year (FY18)
BEGINNING VALUE	0.00	25,530,755.97
Net Contributions	23,828,814.37	(763,389.47)
Capital Appreciation	1,543,302.89	898,210.99
Income	343,117.65	515,122.66
Management Fees	(25,480.48)	(48,179.56)
Other Expenses	(158,998.46)	143,272.82
ENDING VALUE	25,530,755.97	26,275,793.41
INVESTMENT GAIN	1,701,941.60	1,508,426.91

# Performance Summary

IRR

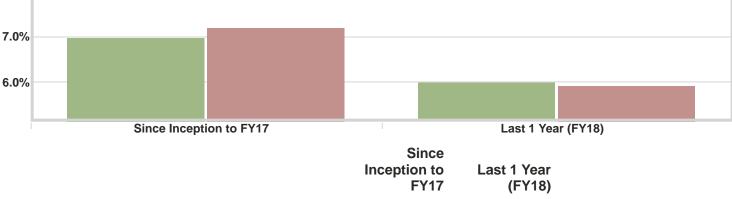
School for Advanced Research Aggregate

Period Ending: 6/30/2018 Portfolio Inception Date: 9/11/2016

### **Portfolio Returns**

REDW Stanley Financial Advisors LLC

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	FY17	(FY18)
Your Portfolio	7.0%	6.0%
SAR Combined Portfolios Benchmark	7.2%	5.9%

### **Components Of Change**

	Since Inception to FY17	Last 1 Year (FY18)
BEGINNING VALUE	0.00	25,530,755.97
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Capital Appreciation	1,543,302.89	898,210.99
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Management Fees	(25,480.48)	(48,179.56)
Other Expenses	(158,998.46)	143,272.82
ENDING VALUE	25,530,755.97	26,275,793.41
INVESTMENT GAIN	1,701,941.60	1,508,426.91



### Asset Class Performance Summary

Period Ending: 6/30/2018 Portfolio Inception Date: 9/11/2016

School	for Advance	d Research	Aggregate
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Asset Class Description	Inception Date	Current Value	Since Inception to FY17	Last 1 Year (FY18)
US Equities	10/20/2016	4,469,522	15.78% *	15.43%
Large Cap	9/11/2016	1,006,984	13.30%	10.15%
Mid/Small Cap	9/11/2016	824,791	16.01%	14.92%
International Equities	9/11/2016	2,761,365	11.77%	8.24%
Emerging Markets	9/11/2016	1,360,068	12.74%	5.37%
Real Estate Investment Trust	10/20/2016	1,612,664	3.41% *	2.33%
Alternative Investments	9/11/2016	2,982,507	10.86%	(3.78%)
Intermediate Term Bonds	9/15/2016	3,173,984	(0.05%)*	(1.39%)
Short Term Bonds	9/11/2016	4,270,059	0.08%	(0.31%)
Cash Equivalents	9/11/2016	3,068,812	(0.30%)	0.58%
Total Portfolio (Prior to Fees)	9/11/2016	26,275,793	7.75%	5.55%
Total Portfolio (Net of Fees)	9/11/2016	26,275,793	6.99%	5.94%
SAR Combined Portfolios Benchmark			7.20%	5.92%
Russell 3000 TR USD			13.63%	14.78%
Russell 1000 Value TR USD			11.50%	6.77%
Russell 2000 TR USD			15.07%	17.57%
MSCI EAFE USD			13.87%	6.84%
S&P/IFCI Composite TR USD			14.52%	8.80%
FTSE NAREIT Equity REITs TR			(1.38%)	3.36%
BarCap US Corporate High Yield TR USD			7.22%	2.62%
BBgBarc US Agg Interm TR USD			(0.36%)	(0.32%)
BarCap US Govt/Credit A+ 1-5 Yr TR USD			0.02%	(0.27%)
IA SBBI US 30 Day TBill TR USD			0.36%	1.27%

\* Return from Asset Class Inception Date.

Your TWR returns are gross of fees unless otherwise stated. Returns for more than a year have been annualized.

#### Asset Allocations for U.S. College and University Endowments and Affiliated Foundations, Fiscal Year 2017\*

Size of Endowment	Domestic Equities %	Fixed Income %	Non-U.S. Equities %	Alternative Strategies* %	Short-term Securities/ Cash/ Other %
Over \$1 Billion	13	7	19	57	4
\$501 Million to \$1 Billion	20	9	22	42	7
\$101 Million to \$500 Million	27	13	22	32	6
\$51 Million to \$100 Million	33	17	22	22	6
\$25 Million to \$50 Million	37	20	19	17	7
Under \$25 Million	42	24	16	11	7
Type of Institution					
All Public Institutions	19	10	21	46	4
Public College, University, or System	15	8	21	51	5
Institution-Related Foundations	24	12	21	38	5
Combined Endowment/Foundation	23	12	20	42	3
All Private Colleges and Universities	15	7	20	54	4

#### All Institutions

Dollar-weighted Average	16	8	20	52	4
Equal-weighted Average	30	15	21	28	6

\*Average asset allocations as of June 30, 2017.

All data are dollar-weighted unless otherwise specified. Due to rounding, details may not sum to 100%.

Alternative strategies are categorized in the NCSE as follows: Private equity (LBOs, mezzanine, M&A funds, and international private equity); Marketable alternative strategies (hedge funds, absolute return, market neutral, long/short, 130/30, and event-driven and derivatives); Venture capital; Private equity real estate (non-campus); Energy and natural resources (oil, gas, timber, commodities and managed futures); and Distressed debt. On-campus real estate is included in the Short-term Securities/Cash/Other category.

Average Annual One-, Three-, Five-, and Ten-Year Returns* for U.S. Higher Education
Endowments and Affiliated Foundations for Periods Ending June 30, 2017

Size of Endowment	1-year %	3-year %	5-year %	10-year %
	N=808	N=756	N=736	N=630
Over \$1 Billion	12.9	5.0	8.6	5.0
\$501 Million to \$1 Billion	12.7	4.2	8.1	4.6
\$101 Million to \$500 Million	12.5	4.1	7.8	4.4
\$51 Million to \$100 Million	11.9	3.9	7.7	4.4
\$25 Million to \$50 Million	11.7	4.0	7.7	4.5
Under \$25 Million	11.6	4.7	8.1	5.0
Type of Institution				
All Public Institutions	12.2	4.3	8.0	4.5
Public College, University, or System	12.2	4.6	8.1	4.6
Institution-Related Foundation	12.2	4.2	8.0	4.5
Combined Endowment/Foundation	12.1	4.0	7.7	4.3
All Private Colleges and Universities	12.3	4.2	7.9	4.6
Average (All Institutions)	12.2	4.2	7.9	4.6
Median (All Institutions)	12.5	4.1	7.9	4.4
	Quartiles—All			
75 <sup>th</sup> Percentile	13.7	5.0	8.7	5.2
25 <sup>th</sup> Percentile	11.1	3.3	7.1	3.8
	Relative In	ndices		
S&P 500	17.9	9.6	14.6	7.2
Russell 3000	18.5	9.1	14.6	7.3
MSCI World ex U.S. (in U.S. \$)	19.5	0.7	8.2	1.0

\*Net of fees.

CPI-U

HEPI

Barclays U.S. Aggregate Bond

#### Technical note:

Relative Indices are courtesy of Commonfund Institute. HEPI is the Higher Education Price Index, an inflation index designed specifically for higher education. More information about HEPI is available from http://info.commonfund.org/commonfund-higher-education-price-index

6.0

1.8

3.7

4.1

1.1

2.6

3.8

1.3

2.6

5.1

1.9

2.7

#### EMBARGOED FOR RELEASE: 12:01 A.M. ET, JANUARY 25, 2018

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Kellee Edmonds Senior Director, Communications and Marketing NACUBO 202-861-2549 kedmonds@nacubo.org

# Educational Endowments Report Decline in 10-Year Return Despite 12.2% Return for FY2017, Up Significantly from -1.9% Reported for FY2016 Large Institutions Lead Increase in Effective Spending Rate

NEW YORK, NY, January 25, 2018—Data gathered from 809 U.S. colleges and universities for the 2017 NACUBO-Commonfund Study of Endowments® (NCSE) show that participating institutions' endowments returned an average of 12.2 percent (net of fees) for the 2017 fiscal year (July 1, 2016 – June 30, 2017) compared with -1.9 percent for the 2016 fiscal year and 2.4 percent for fiscal 2015. Despite this year's improved return, the mission-critical 10-year average annual return fell to 4.6 percent from last year's 5.0 percent, as FY2007's strong 17.2 percent return dropped out of the trailing 10-year average.

Institutions participating in the Study reported increasing their average effective spending rate to 4.4 percent in FY2017 from 4.3 percent a year ago; the increase was led by institutions with endowment assets over \$1 billion, which raised their effective spending rate to 4.8 percent from last year's 4.4 percent. Among all institutions increasing their dollar spending, the median increase was 6.5 percent, well above the inflation rate.

page 39 of 57

"Continued substantial increases in endowment spending dollars, despite lower long-term investment returns, demonstrate the deep commitment colleges and universities have to student access and success," said NACUBO President and Chief Executive Officer John D. Walda. "However, continued long-term growth of 5 percent or less, along with the coming changes to tax and charitable giving laws under the recently passed Tax Cuts and Jobs Act, will make it much more difficult for colleges and universities to increase endowment dollars to support their missions. Despite this year's higher returns, we remain concerned about the continued long-term results for most endowments."

Catherine M. Keating, President and Chief Executive Officer of Commonfund, underscored these comments by noting that "the goal of achieving real returns to cover spending has been a daunting task for higher education for more than a decade—and we don't expect the challenge to get any easier. At the same time, with tuition discount rates at historic highs and inflation, as measured by the Commonfund Higher Education Price Index, at its highest level since 2008, the importance of endowments in the ecosystem of colleges and universities has never been greater. This year's reported increased spending levels stand out as one example of that."

The 809 institutions in this year's Study represented \$566.8 billion in endowment assets. While the size of the median endowment was approximately \$127.8 million, 44 percent of Study participants had endowments that were \$100 million or less.

#### FY2017 Returns by Asset Class

Of the five primary investment categories tracked in the Study, only fixed income produced a return that was lower in FY2017 compared with FY2016. In this instance, the return declined to an average of 2.4 percent from the prior year's 3.6 percent. Non-U.S. equities, which produced last year's lowest return, an average of -7.8 percent, generated this year's highest return, at 20.2 percent. U.S. equities followed, returning 17.6 percent, a substantial increase from last year's -0.2 percent return. Alternative strategies turned in a 7.8 percent return versus -1.4 percent in FY2016, while short-term securities/cash/other returned 1.4 percent compared with last year's 0.2 percent.

Examining reported FY2017 returns for the various alternative investment strategies, private equity (LBOs, mezzanine, M&A funds and non-U.S. private equity) provided the highest return, at 11.7 percent. Distressed debt and venture capital followed, generating returns of 8.9

percent and 8.4 percent, respectively. Three strategies produced returns in the 7 percent range: marketable alternative strategies (hedge funds, absolute return, market neutral, long/short, 130/30, event-driven and derivatives) returned 7.6 percent, while private equity real estate (non-campus) and energy and natural resources both returned 7.3 percent. Commodities and managed futures produced the only negative return for FY2017, at -2.5 percent. Each strategy produced a better return in FY2017 compared with the year-ago period.

Study data are broken down into six endowment size categories, ranging from institutions with total endowment assets under \$25 million to those with assets in excess of \$1 billion. Average FY2017 returns were positive for institutions in all six categories, reversing last year's results, when returns were negative for all six. From high to low this year, the spread of returns across the size cohorts was a tight 130 basis points (1.3 percentage points).

numbers in percent (%)	Total Institutions	Over \$1 Billion	\$501 Million- \$1 Billion	\$101-\$500 Million	\$51-\$100 Million	\$25-\$50 Million	Under \$25 Million
	809	97	82	275	157	113	85
Average FY2017 total return	12.2	12.9	12.7	12.5	11.9	11.7	11.6
U.S. equities	17.6	19.1	19.1	17.8	16.9	16.2	16.3
Fixed income	2.4	3.0	1.5	2.2	2.9	2.2	2.5
Non-U.S. equities	20.2	21.6	22.1	19.7	20.6	18.8	19.1
Alternative strategies	7.8	9.8	10.1	8.3	6.9	5.3	4.7
Private equity (LBOs, mezzanine, M&A funds and non-U.S. private equity)	11.7	15.0	13.4	10.9	8.7	12.8	¢
Marketable alternative strategies (hedge funds, absolute return, market neutral, long/short, 130/30, event-driven and derivatives)	7.6	8.8	8.8	7.9	5.8	6.6	5.5
Venture capital	8.4	10.0	8.3	8.4	3.5	*	*
Private equity real estate (non-campus)	7.3	8.8	10.0	6.2	7.2	5.3	٠
Energy and natural resources	7.3	10.1	9.7	5.9	4.3	8.2	*
Commodities and managed futures	-2.5	-4.9	4.4	-2.3	-3.3	-7.6	+
Distressed debt	8.9	10.3	11.9	8.1	8.5	5.9	N/A
Short-term securities/cash/other	1.4	1.8	1.1	1.7	1.1	1.1	1.3
Short-term securities/cash	0.3	0.4	0.5	0.3	0.1	0.3	0.2
Other	5.2	6.7	3.4	5.2	4.9	*	*

2017 NACUBO-COMMONFUND STUDY OF ENDOWMENTS

Average Return by Asset Class for Fiscal Year 2017

\*sample size too small to analyze

The annual NCSE analyzes return data and a broad range of related information gathered from U.S. colleges and universities, both public and private, as well as their supporting foundations. The size and scope of the Study make it the most comprehensive annual report on the investment

page 41 of 57

management and governance practices and policies of institutions of higher education across the U.S.

#### **Longer-Term Returns**

While one-year returns are important, many endowment managers use 10-year average annual returns as a target for long-range planning purposes. For FY2017, trailing 10-year returns declined to an average of 4.6 percent from FY2016's 5.0 percent. The highest average 10-year return came from institutions in the largest and smallest size categories, at 5.0 percent each. That represented no year-over-year change for the smallest endowments, but an annualized 70-basis-point decline—from 5.7 percent—for the largest.

Trailing five-year returns showed a markedly different pattern, as they rose to an average of 7.9 percent this year versus 5.4 percent a year ago. Average returns for the period were helped when FY2012's -0.3 percent return dropped out of the calculation. Trailing five-year returns increased across all six size cohorts.

Weighed down by a return of 2.4 percent in FY2015 and -1.9 percent in FY2016, trailing three-year returns fell to an average of 4.2 percent this year from last year's average of 5.2 percent. Returns for the period were lower across all six size categories.

numbers in percent (%)	Total Instit	utions	Over \$1 Bi	llion	\$501 \$1 Bi	Million- Ilion	\$101-S Millio		\$51-\$ Millio		\$25-\$ Millio		Unde \$25 N	r Aillion
	805	809	91	97	75	82	264	275	163	157	121	113	91	85
	'16	'17	'16	'17	'16	'17	'16	'17	'16	'17	'16	'17	'16	'17
Net annual total return	-1.9	12.2	-1.9	12.9	-2.2	12.7	-2.4	12.5	-1.8	11.9	-1.6	11.7	-1.0	11.6
3-year net annualized return	5.2	4.2	6.0	5.0	5.4	4.2	4.9	4.1	5.1	3.9	5.2	4.0	5.5	4.7
5-year net annualized return	5.4	7.9	6.1	8.6	5.7	8.1	5.1	7.8	5.0	7.7	5.3	7.7	5.8	8.1
10-year net annualized return	5.0	4.6	5.7	5.0	5.3	4.6	4.8	4.4	4.7	4.4	4.7	4.5	5.0	5.0

2017 NACUBO-COMMONFUND S	STUDY OF ENDOWMENTS
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Average One-, Three-, Five- and 10-Year Net Returns for Fiscal Years 2016 and 2017

# **Asset Allocation**

Asset allocation among participating endowments changed very little over the course of the fiscal year. Participating endowments reported the following asset allocation in FY2017:

Asset Class	Fiscal	l Year
Asset Class	2017	2016
U.S. equities	16%	16%
Fixed income	8%	8%
Non-U.S. equities	20%	19%
Alternative strategies	52%	53%
Short-term securities/cash/other	4%	4%

# Asset Allocations\* for Fiscal Years 2016 and 2017

\*dollar-weighted

2017 NACUBO-COMMONFUND STUDY OF ENDOWMENTS

numbers in percent (%)	Total Institutions	Over \$1 Billion	\$501 Million- \$1 Billion	\$101-\$500 Million	\$51-\$100 Million	\$25-\$50 Million	Under \$25 Million
	809	97	82	275	157	113	85
U.S. equities	16	13	20	27	33	37	42
Fixed income	8	7	9	13	17	20	24
Non-U.S. equities	20	19	22	22	22	19	16
Alternative strategies	52	57	42	32	22	17	11
Private equity (LBOs, mezzanine, M&A funds and non-U.S. private equity)	11	12	7	5	3	2	1
Marketable alternative strategies (hedge funds, absolute return, market neutral, long/short, 130/30, event-driven and derivatives)	19	20	20	15	11	8	7
Venture capital	6	7	3	1	1	1	0
Private equity real estate (non-campus)	6	6	3	3	2	2	1
Energy and natural resources	6	7	4	3	2	1	1
Commodities and managed futures	1	1	1	1	1	1	0
Distressed debt	1	2	1	1	0	0	0
Alternatives not broken out	2	2	3	3	2	2	1
Short-term securities/cash/other	4	4	7	6	6	7	7
Short-term securities/cash	2	2	4	3	2	2	3
Other	1	1	3	3	4	4	3
Short-term securities/cash not broken out	1	1	0	0	0	1	1

#### Detailed Asset Allocations' for Fiscal Year 2017

• dollar-weighted

When asset allocation is viewed by size of institutions, larger endowments continue to significantly overweight alternative strategies, while smaller endowments have larger allocations to traditional asset classes, such as U.S. equities and fixed income. Among alternative strategies

page 43 of 57

allocations, the largest single allocation was to marketable alternatives, thus continuing a longrunning finding of the Study.

#### **Spending Rates**

The FY2017 effective spending rate for the 809 participating institutions averaged 4.4 percent, up slightly from 4.3 percent last year and 4.2 percent the year before that. As was true last year, the highest effective spending rate, at 4.8 percent, was reported by institutions with assets over \$1 billion. This represented an increase from last year's 4.4 percent.

Sixty-five percent of participants reported increasing their endowment spending in dollar terms, the median increase being 6.5 percent. Seventy-one percent or more of institutions in the three largest size categories reported increasing endowment spending in dollars; 54 to 57 percent of endowments in the three smaller size classifications reported spending more in dollars.

## Debt

Of the 809 Study participants, 584 said they held long-term debt. Among these 584 institutions, the average total debt stood at \$208.1 million as of June 30, 2017, compared with \$230.2 million a year earlier. The decline was driven by a sharp reduction in debt level at institutions with assets over \$1 billion.

#### **NCSE Leaders**

NCSE Leaders comprise the top decile and top quartile of the Study universe measured by investment return for FY2017. Compared with the Study universe return of 12.2 percent, the top decile reported an average return (net of fees) of 15.8 percent and the top quartile reported an average net return of 14.8 percent.

One major departure this year from Studies over many previous years was a shift in asset allocation among top decile performers. Specifically, top decile performers (largely reflecting higher allocations to the best performing asset classes, non-U.S. equities and U.S. equities) reported an allocation to alternative strategies averaging just 39 percent compared to 52 percent for the Study universe. Last year, the allocation to alternatives among the top decile was 62 percent.

#### About NACUBO

Founded in 1962, the National Association of College and University Business Officers (NACUBO) is a nonprofit professional organization representing chief administrative and financial officers at more than 1,900 colleges and universities across the country. NACUBO's mission is to advance the economic vitality, business practices, and support of higher education institutions in pursuit of their missions. For more information, visit www.nacubo.org.

#### **About Commonfund**

Commonfund was founded in 1971 as an independent asset management firm focused on not-for-profit institutions. Today, we are one of North America's leading investment firms, managing \$25 billion in assets for some 1,300 institutional clients, including educational endowments, foundations and philanthropic organizations, hospitals and healthcare organizations and pension plans. Our only business is investment management, and we are active in all sectors of the global capital markets, both public and private.

#### **About Commonfund Institute**

Commonfund Institute houses the education and research activities of Commonfund and provides the entire community of long-term investors with investment information and professional development programs. Commonfund Institute is dedicated to the advancement of investment knowledge and the promotion of best practices in financial management. In addition to teaming with NACUBO to produce the NCSE, Commonfund also produces the Council on Foundations-Commonfund Study of Investment of Endowments for Private and Community Foundations <sup>®</sup> (CCSF) and the Commonfund Benchmarks Study® series of research reports. Commonfund Institute also provides a wide variety of resources, including conferences, seminars and roundtables on topics such as endowments and treasury management; proprietary and third-party research and publications, including the Commonfund Higher Education Price Index® (HEPI); and events such as the annual Commonfund Forum and the Endowment Institute®.

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# Narrative on the FY2018 SAR financial statements

The following narrative points out significant changes as well as summary financial information for July 1, 2017 – June 30, 2018. We welcome your questions, suggestions or comments as we continue to refine this reporting process.

# **Operating results for the fiscal year (Budget Summary Report):**

Following SAR's policy of year-ahead funding, receipts used to fund the FY18 budget are already in hand and are applied to expenses as they are incurred.

Overall, salaries are at 101% of those budgeted. Meredith Davidson, SAR's Director of Public Programs and Communications, started in April and we were just about able to cover her salary with vacancy savings elsewhere on campus. The Resident Scholar budget received unexpected cost sharing for the program's review panel. The Advanced Seminar program had savings in projected food costs and came in well under budget. Sarah Soliz continues to keep SAR Press moving forward. Her activities will help us build more accurate budgets in the future. Budgeted research in the Resident Scholar and President's budgets (Admin.) will carried forward to FY19. The President's entertainment and travel budgets were underspent. The annual software maintenance for IARC was paid in Q4.

Repairs to the seminar house kitchen floor were funded through the capital projects budget. Funds need to be raised to fund more significant repairs at the seminar house.

The King residence experienced a water leak from the hot water heater that destroyed the wood flooring in the adjacent bedroom. The physical plant was able to supply the labor to makes the repairs and most of the materials were paid for from insurance proceeds.

# **Summary Income Statement**

This is a regular income statement, showing current year's income compared to the current year's expenses. Both income and expenses are further divided between program and endowment activity and between operations activity and investment activity. Total activity is compared to the prior year's total activity in the same period.

The report shows a \$375K surplus for FY2018 compared to a \$914K surplus for the same period in FY2017. This is due, in large part, to a \$944K drop in investment earnings. Contributions and memberships are up \$273K for the same period last year, and sales and services, net of cost of sales, are down \$63K.

We received \$250K from Luke and Betty Vortman to establish an endowment to fund the public programs at SAR. There is also a \$5K addition to the Crichton Endowment from Mrs. Flo Crichton.

# **Financial Position (Balance Sheet):**

Investments are up \$558K. \$255K was added and \$1,127K was drawn to/from the endowment portion and \$312K was added to the invested cash portion.

The SAR Press book inventory cost has been reduced by \$37K, while keeping almost all the titles in print and at adequate quantities to satisfy UNM Press. The book inventory was moved, as expected, on July 1 from Albuquerque Longleaf in North Carolina. We are still waiting for final documents about our inventory from UNM Press. They have been slow to respond, probably because of their greatly reduced staff.

## Gifts, Grants, Sales and Fees Report:

The Gifts, Grants, Sales and Fees report summarizes gifts by source and restriction. I've also listed pledge payments that were received and the receipt of the \$506K annual ARF grant payment. These revenues were recorded in FY2017.

FY18 book sales less cost of sales data for SAR Press / UNM Press, netting out the 32% commission owed to UNMP and royalties paid to our authors = \$47K. This compares to \$45K through FY17.

According to policy, 80% of the unexpected Overstreet bequest was moved to the cash reserves fund for a total of \$132K.

#### Investments:

SAR's investments returned 5.9%, net of fees, in FY2018. This matches SAR's combined portfolio benchmark of 5.8%

By the end of the fiscal year, SAR investments in alternative investments had been reduced from 29% of the total portfolio to 4% of the total. We received the final payment from Canyon Partners (\$42K). The remaining \$960K in alternatives are expected to be liquidated within the next 12 months. The proceeds have been reinvested according to the current investment asset allocation policy.

#### SCHOOL for ADVANCED RESEARCH BUDGET REPORT July 1, 2017 - June 30, 2018 (UNAUDITED) 100% of Year Complete

Additions to PY18 budgeAdditions to PY18 budgeActual through 6/30/2018RevenuesEndowment draw\$1,126,776\$1,126,77610%Unrestricted funds raised/pledged in previous years\$1,26,776\$1,26,77610%Board giving Contributions for specific program operations Contributions for specific program operations Contributions for specific program operations President's Circle net of costs 222,137 2829,84314,31910%Donor Restricted received or committed in previous years127,434100%100%ARF Conservation grant for program expenses ARF funcement for salaries and overhead ARF function for salaries and overhead ARF Cod into for salaries and overhead ARF Gonservation grant for salaries and overhead ARF Cod instruct for salaries and overhead ARF Cod instruct for salaries and overhead ARF grant for Campus Safety expenses ARF grant for Campus Safety expenses ARF grant for Campus Safety expenses ARF grant for Campus Safety or salaries and overhead ARF grant for Campus Safety expenses ARF grant for Campus Safety or salaries and overhead ARF grant for Campus Safety or salaries and overhead		100% of real complete			
Endowment draw         \$1,126,776         \$1,126,776         \$1,126,776         100%           Unrestricted funds raised/pledged in previous years            100%           Board giving         365,696         365,696         100%         100%           Public Support         174,254         174,254         100%           Contributions for specific program operations         14,319         100%         143,319         100%           Membership and Lecture Sponsors         153,437         153,437         100%         100%           Donor Restricted received or committed in previous years         829,843         829,843         100%           Donor Restricted received or committed in previous years         116,61         100%         100%           ARF Conservation grant for program expenses         158,935         65,673         41%           ARF Conservation grant for program expenses         17,7434         100%         100%           ARF Conservation grant for program expenses         17,500         6,842         39%           ARF grant for Campus Safety expenses         17,500         6,842         39%           Mellon for salaries and overhead         9,500         100%         100%           NSF or ream Seminars         44,105		FY18 budget			
Line         Line         Line           Unrestricted funds raised/pledged in previous years         Board giving         365,696         100%           Public Support         174,254         174,254         100%           Contributions for specific program operations         14,319         14,319         100%           Membership and Lecture Sponsors         153,437         153,437         100%           President's Circle net of costs         122,137         100%           Donor Restricted received or committed in previous years         829,843         829,843         100%           ARF Conservation grant for program expenses         158,935         65,673         41%           ARF Intern grant for salaries, rent and overhead         111,661         100%         ARF           ARF Conservation grant for salaries and overhead         81,065         100%         ARF grant for Campus Safety expenses         17,500         6,842         39%           ARF grant for Campus Safety for salaries and overhead         9,500         9,5433         56%         100%           Mellon for salaries and nent         24,460         24,460         100%         NSF for Team Seminars         44,105         15,719         36%           NSF for Team Seminars         44,105         15,719         36%	Revenues				
Board giving         365,696         365,696         100%           Public Support         174,254         174,254         100%           Contributions for specific program operations         14,319         100%           Membership and Lecture Sponsors         153,437         153,437         100%           President's Circle net of costs         122,137         122,137         100%           Donor Restricted received or committed in previous years         829,843         829,843         100%           ARF Conservation grant for program expenses         158,935         65,673         41%           ARF Intern grant for solaries, rent and overhead         81,065         81,065         100%           ARF Conservation grant for solaries and overhead         81,065         81,065         100%           ARF Conservation grant for solaries and overhead         81,065         100%         ARF grant for Campus Safety kepenses         17,500         6,842         39%           ARF grant for Campus Safety kepenses         17,500         6,842         39%         Mellon for solaries and rent         24,460         100%           NSF for Team Seminars         44,105         15,719         36%         106%           NSF overhead         1,362         1000%         13,600         100%	Endowment draw	\$1,126,776		\$1,126,776	100%
Public Support174,254174,254100%Contributions for specific program operations14,31914,319100%Membership and Lecture Sponsors153,437122,137100%President's Circle net of costs122,137100%829,843829,843100%Donor Restricted received or committed in previous years829,843829,843100%ARF Conservation grant for program expenses158,93565,67341%ARF Wuseum Professionals grant for program expenses127,434127,434100%ARF Conservation grant for salaries and overhead111,661110,665100%ARF Conservation grant for salaries and overhead81,06581,065100%ARF Conservation grant for salaries and overhead9,5009,500100%ARF grant for Campus Safety expenses17,5006,84239%ARF grant for Campus Safety for salaries and overhead9,5009,500100%Mellon for salaries and overhead9,50035,660100%Mellon for salaries and neut24,46024,460100%NSF for Team Seminars44,10515,71936%Mary Mill for Advanced Seminar30,00030,000100%Mary Mill for Advanced Seminar30,00035,600100%Mary Mill for Advanced Seminar10,2001,55915%Frost Foundation for program10,2001,55915%Frost Foundation for program2,5000%100%Dubin for Artist fellowship6,2500% <td>Unrestricted funds raised/pledged in previous years</td> <td></td> <td></td> <td></td> <td></td>	Unrestricted funds raised/pledged in previous years				
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Contributions for specific program operations         14,319         14,319         100%           Membership and Lecture Sponsors         153,437         153,437         100%           President's Circle net of costs         122,137         122,137         100%           B29,843         829,843         829,843         829,843         100%           Donor Restricted received or committed in previous years         41%         42,137         100%           ARF Conservation grant for program expenses         158,935         65,673         41%           ARF Conservation grant for program expenses         127,434         100%         48F           ARF Conservation grant for or program expenses         127,434         100%         48F           ARF Conservation grant for salaries and overhead         81,065         100%         48F           ARF grant for Campus Safety expenses         17,500         6,842         39%           ARF grant for Campus Safety for salaries and overhead         9,690         55,453         56%           Mellon Frot tai program directs         99,690         55,453         56%           Mellon for salaries and rent         24,460         24,460         100%           NSF for Team Seminar         30,000         100%         100%		174.254		174.254	100%
Membership and Lecture Sponsors         153,437         153,437         100%           President's Circle net of costs         122,137         122,137         100%           B29,843         829,843         829,843         100%           Donor Restricted received or committed in previous years         487         65,673         41%           ARF Conservation grant for program expenses         127,434         127,434         100%           ARF Conservation grant for salaries, rent and overhead         111,661         111,661         100%           ARF Conservation grant for salaries and overhead         81,065         81,065         100%           ARF Conservation grant for salaries and overhead         9,500         6,842         39%           ARF grant for Campus Safety expenses         17,500         6,842         39%           ARF grant for Campus Safety for salaries and overhead         9,500         10,00%         100%           Mellon for salaries and rent         24,460         24,460         100%           NSF overhead         1,362         1,362         100%           Mary Mill for Avanced Seminar         30,000         30,000         100%           Mary Mill for Avanced Seminar         30,000         10,00%         15,59         15%					100%
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B29,843B29,843100%Donor Restricted received or committed in previous yearsARF Conservation grant for program expenses158,93565,67341%ARF Museum Professionals grant for program expenses127,434127,434100%ARF Intern grant for salaries, rent and overhead111,661111,661100%ARF CDO directed fund74,14474,144100%ARF CDO directed fund74,14474,144100%ARF grant for Campus Safety expenses17,5006,84239%ARF grant for Campus Safety for salaries and overhead9,50055,45356%Mellon fort for program directs99,69055,45356%Mellon for salaries and ret24,46024,460100%NSF for Team Seminars44,10515,71936%NSF overhead1,3621,362100%Mary Mill for Advanced Seminar30,00030,000100%Camp for Presidential lecture15,00015,000100%Lannan Literary Arts14,0808,75662%Frost Foundation for program10,2001,55915%Frost for E Poon salary4,8004,800100%Dubin for Artist fellowship6,2500%Library Book Purchase Fund2,5002,500100%Bunting Summer Salon series1,2001,200100%Feld Bosavi project49,47649,476NAPaloheimo Awareness grant36,664NANAPrior years ARF grants carried forward21,87		•			100%
Donor Restricted received or committed in previous yearsARF Conservation grant for program expenses158,93565,67341%ARF Museum Professionals grant for program expenses127,434100%ARF Intern grant for salaries, rent and overhead111,661111,661100%ARF Conservation grant for salaries and overhead81,06581,065100%ARF CC directed fund74,14474,144100%ARF grant for Campus Safety expenses17,5006,84239%ARF grant for Campus Safety for salaries and overhead9,5009,500100%Mellon Fradt for program directs99,69055,45356%Mellon for salaries and rent24,46024,460100%NSF for Team Seminars44,10515,71936%NSF overhead1,3621,362100%Paloheimo Foundation for Annual Report35,60035,600100%Mary Mill for Advanced Seminar30,000100%100%Camp for Presidential lecture15,00015,000100%Lannan Literary Arts14,0808,75662%Frost for E Poon salary4,8004,800100%Dubin for Artist fellowship6,2500%100%Bunting Summer Salon series1,2001,200100%Hibrary Book Purchase Fund2,5002,500100%Bunting Summer Salon series1,2001,200100%Paloheimo Awareness grant36,664NANAPaloheimo Awareness grant36,664NA <td></td> <td></td> <td></td> <td></td> <td>100%</td>					100%
ARF Museum Professionals grant for program expenses127,434100%ARF Intern grant for salaries, rent and overhead111,661111,661100%ARF Conservation grant for salaries and overhead81,06581,065100%ARF CEO directed fund74,144100%74,144100%ARF grant for Campus Safety expenses17,5006,84239%ARF grant for Campus Safety for salaries and overhead9,5009,500100%Mellon Fort for program directs99,69055,45356%Mellon for salaries and rent24,460100%24,460100%NSF for Team Seminars44,10515,71936%NSF overhead1,3621,362100%Mary Mill for Advanced Seminar30,000100%100%Lannan Literary Arts14,0808,75662%Frost Foundation for program10,2001,55915%Frost for Loon salary4,8004,800100%Dubin for Artist fellowship6,2500%100%Bunting Summer Salon series1,2002,500100%Bunting Summer Salon series1,2001,200100%Feld Bosavi project49,47649,476NAPaloheimo Awareness grant2,5001,28771,877NAS Foote special projects19,45519,455NA	Donor Restricted received or committed in previous years				
ARF Intern grant for salaries, rent and overhead111,661100%ARF Censervation grant for salaries and overhead81,06581,065100%ARF CEO directed fund74,14474,144100%ARF grant for Campus Safety expenses17,5006,84239%ARF grant for Campus Safety for salaries and overhead9,5009,500100%Mellon Fndt for program directs99,69055,45356%Mellon for salaries and rent24,46024,460100%NSF for Team Seminars44,10515,71936%NSF for Team Seminars44,10535,600100%Mary Mill for Advanced Seminar30,00030,000100%Camp for Presidential lecture15,00030,000100%Lannan Literary Arts14,0808,75662%Frost For Dandation for program0,2001,55915%Library Book Purchase Fund2,5000%100%Dubin for Artist fellowship6,2500%100%Library Book Purchase Fund2,5001,200100%Bunting Summer Salon series1,2001,200100%Feld Bosavi project49,47649,476NAPaloheimo Awareness grant36,66436,664NAPrior years ARF grants carried forward21,87721,877NAS Foote special projects19,45519,455NA	ARF Conservation grant for program expenses	158,935		65,673	41%
ARF Conservation grant for salaries and overhead $\$1,065$ $\$1,065$ $100\%$ ARF CEO directed fund74,14474,144100%ARF grant for Campus Safety expenses17,500 $6,842$ $39\%$ ARF grant for Campus Safety for salaries and overhead $9,500$ $9,500$ $100\%$ Mellon Fndt for program directs $99,690$ $55,453$ $56\%$ Mellon for salaries and rent $24,460$ $24,460$ $100\%$ NSF for Team Seminars $44,105$ $15,719$ $36\%$ NSF overhead $1,362$ $1,362$ $100\%$ Paloheimo Foundation for Annual Report $35,600$ $30,000$ $100\%$ Camp for Presidential lecture $15,000$ $15,000$ $100\%$ Lannan Literary Arts $14,080$ $8,756$ $62\%$ Frost Foundation for program $0,200$ $1,559$ $15\%$ Dubin for Artist fellowship $6,250$ $0\%$ $0\%$ Library Book Purchase Fund $2,500$ $1,200$ $100\%$ Bunting Summer Salon series $1,200$ $1,200$ $100\%$ Feld Bosavi project $49,476$ $9,476$ NAPaloheimo Awareness grant $12,877$ $21,877$ $21,877$ $18,455$ S Foote special projects $19,455$ $19,455$ $NA$	ARF Museum Professionals grant for program expension	ses 127,434		127,434	100%
ARF CEO directed fund74,14474,144100%ARF grant for Campus Safety expenses17,5006,84239%ARF grant for Campus Safety for salaries and overhead9,5009,500100%Mellon Fndt for program directs99,69055,45356%Mellon for salaries and rent24,46024,460100%NSF for Team Seminars44,10515,71936%NSF overhead1,3621,362100%Paloheimo Foundation for Annual Report35,60030,000100%Mary Mill for Advanced Seminar30,00030,000100%Camp for Presidential lecture15,00015,50015%Frost Foundation for program10,2001,55915%Frost for E Poon salary4,8004,800100%Dubin for Artist fellowship6,2500%100%Library Book Purchase Fund2,5002,500100%Bunting Summer Salon series1,2001,200100%Paloheimo Awareness grant36,66436,664NAPaloheimo Awareness grant21,87721,877NAS Foote special projects19,45519,455NA	ARF Intern grant for salaries, rent and overhead	111,661		111,661	100%
ARF grant for Campus Safety expenses17,5006,84239%ARF grant for Campus Safety for salaries and overhead9,500100%Mellon Fndt for program directs99,69055,45356%Mellon for salaries and rent24,46024,460100%NSF for Team Seminars44,10515,71936%NSF overhead1,3621,362100%Paloheimo Foundation for Annual Report35,60035,600100%Mary Mill for Advanced Seminar30,00030,000100%Camp for Presidential lecture15,00015,000100%Lannan Literary Arts14,0808,75662%Frost Foundation for program10,2001,55915%Dubin for Artist fellowship6,2500%100%Bunting Summer Salon series1,2001,200100%Bunting Summer Salon series1,2001,200100%Feld Bosavi project49,47649,476NAPaloheimo Awareness grant36,66436,664NAPrior years ARF grants carried forward21,87721,877NAS Foote special projects19,45519,455NA	ARF Conservation grant for salaries and overhead	81,065		81,065	100%
ARF grant for Campus Safety for salaries and overhead9,500100%Mellon Fndt for program directs99,69055,45356%Mellon for salaries and rent24,46024,460100%NSF for Team Seminars44,10515,71936%NSF overhead1,3621,362100%Paloheimo Foundation for Annual Report35,60035,600100%Mary Mill for Advanced Seminar30,00030,000100%Camp for Presidential lecture15,00015,000100%Lannan Literary Arts14,0808,75662%Frost Foundation for program10,2001,55915%Dubin for Artist fellowship6,2500%100%Library Book Purchase Fund2,500100%100%Bunting Summer Salon series1,2001,200100%Feld Bosavi project49,47649,47649,476Paloheimo Awareness grant36,664NANAPrior years ARF grants carried forward21,87721,877NAS Foote special projects19,45519,455NA	ARF CEO directed fund	74,144		74,144	100%
Mellon Fndt for program directs99,69055,45356%Mellon for salaries and rent24,460100%NSF for Team Seminars44,10515,71936%NSF overhead1,3621,362100%Paloheimo Foundation for Annual Report35,60035,600100%Mary Mill for Advanced Seminar30,00030,000100%Camp for Presidential lecture15,00015,000100%Lannan Literary Arts14,0808,75662%Frost Foundation for program10,2001,55915%Dubin for Artist fellowship6,2500%10%Library Book Purchase Fund2,5002,500100%Bunting Summer Salon series1,2001,200100%Feld Bosavi project49,47649,476NAPaloheimo Awareness grant36,66436,664NAPrior years ARF grants carried forward21,87721,877NAS Foote special projects19,45519,455NA	ARF grant for Campus Safety expenses	17,500		6,842	39%
Mellon for salaries and rent24,46024,460100%NSF for Team Seminars44,10515,71936%NSF overhead1,3621,362100%Paloheimo Foundation for Annual Report35,60035,600100%Mary Mill for Advanced Seminar30,00030,000100%Camp for Presidential lecture15,00015,000100%Lannan Literary Arts14,0808,75662%Frost Foundation for program10,2001,55915%Dubin for Artist fellowship6,2500%100%Library Book Purchase Fund2,5002,500100%Bunting Summer Salon series1,2001,200100%Paloheimo Awareness grant36,664NANAPrior years ARF grants carried forward21,87721,877NAS Foote special projects19,45519,455NA	ARF grant for Campus Safety for salaries and overhea	ad 9,500		9,500	100%
NSF for Team Seminars44,10515,71936%NSF overhead1,3621,362100%Paloheimo Foundation for Annual Report35,60035,600100%Mary Mill for Advanced Seminar30,00030,000100%Camp for Presidential lecture15,00015,000100%Lannan Literary Arts14,0808,75662%Frost Foundation for program10,2001,55915%Prost for E Poon salary4,8004,800100%Dubin for Artist fellowship6,2500%100%Library Book Purchase Fund2,5002,500100%Bunting Summer Salon series1,2001,200100%Paloheimo Awareness grant36,66436,664NAPrior years ARF grants carried forward21,87721,87721,877S Foote special projects19,45519,455NA	Mellon Fndt for program directs	99,690		55,453	56%
NSF overhead       1,362       1,362       100%         Paloheimo Foundation for Annual Report       35,600       35,600       100%         Mary Mill for Advanced Seminar       30,000       30,000       100%         Camp for Presidential lecture       15,000       15,000       100%         Lannan Literary Arts       14,080       8,756       62%         Frost Foundation for program       10,200       1,559       15%         Frost for E Poon salary       4,800       4,800       100%         Dubin for Artist fellowship       6,250       0%       100%         Library Book Purchase Fund       2,500       1,200       100%         Bunting Summer Salon series       1,200       1,200       100%         Feld Bosavi project       49,476       49,476       NA         Paloheimo Awareness grant       36,664       36,664       NA         Prior years ARF grants carried forward       21,877       21,877       NA         S Foote special projects       19,455       19,455       NA	Mellon for salaries and rent	24,460		24,460	100%
Paloheimo Foundation for Annual Report35,60035,600100%Mary Mill for Advanced Seminar30,00030,000100%Camp for Presidential lecture15,00015,000100%Lannan Literary Arts14,0808,75662%Frost Foundation for program10,2001,55915%Frost for E Poon salary4,8004,800100%Dubin for Artist fellowship6,2500%100%Library Book Purchase Fund2,5001,200100%Bunting Summer Salon series1,2001,200100%Feld Bosavi project49,47649,476NAPaloheimo Awareness grant36,66436,664NAPrior years ARF grants carried forward21,87721,877NAS Foote special projects19,45519,455NA	NSF for Team Seminars	44,105		15,719	36%
Mary Mill for Advanced Seminar30,00030,000100%Camp for Presidential lecture15,00015,000100%Lannan Literary Arts14,0808,75662%Frost Foundation for program10,2001,55915%Frost for E Poon salary4,8004,800100%Dubin for Artist fellowship6,2500%Library Book Purchase Fund2,5002,500100%Bunting Summer Salon series1,2001,200100%Feld Bosavi project49,47649,476NAPaloheimo Awareness grant36,66436,664NAPrior years ARF grants carried forward21,87721,877NAS Foote special projects19,45519,455NA	NSF overhead	1,362		1,362	100%
Camp for Presidential lecture15,000100%Lannan Literary Arts14,0808,75662%Frost Foundation for program10,2001,55915%Frost for E Poon salary4,8004,800100%Dubin for Artist fellowship6,2500%Library Book Purchase Fund2,5002,500100%Bunting Summer Salon series1,2001,200100%Feld Bosavi project49,47649,476NAPaloheimo Awareness grant36,66436,664NAPrior years ARF grants carried forward21,87721,877NAS Foote special projects19,45519,455NA	Paloheimo Foundation for Annual Report	35,600		35,600	100%
Lannan Literary Arts14,0808,75662%Frost Foundation for program10,2001,55915%Frost for E Poon salary4,8004,800100%Dubin for Artist fellowship6,2500%Library Book Purchase Fund2,5002,500100%Bunting Summer Salon series1,2001,200100%Feld Bosavi project49,47649,476NAPaloheimo Awareness grant36,66436,664NAPrior years ARF grants carried forward21,87721,877NAS Foote special projects19,45519,455NA	Mary Mill for Advanced Seminar	30,000		30,000	100%
Frost Foundation for program10,2001,55915%Frost for E Poon salary4,8004,800100%Dubin for Artist fellowship6,2500%Library Book Purchase Fund2,5002,500100%Bunting Summer Salon series1,2001,200100%Feld Bosavi project49,47649,476NAPaloheimo Awareness grant36,66436,664NAPrior years ARF grants carried forward21,87721,877NAS Foote special projects19,45519,455NA	Camp for Presidential lecture	15,000		15,000	100%
Frost for E Poon salary4,8004,800100%Dubin for Artist fellowship6,2500%Library Book Purchase Fund2,5002,500100%Bunting Summer Salon series1,2001,200100%Feld Bosavi project49,47649,476NAPaloheimo Awareness grant36,66436,664NAPrior years ARF grants carried forward21,87721,877NAS Foote special projects19,45519,455NA	Lannan Literary Arts	14,080		8,756	62%
Dubin for Artist fellowship6,2500%Library Book Purchase Fund2,5002,500100%Bunting Summer Salon series1,2001,200100%Feld Bosavi project49,47649,476NAPaloheimo Awareness grant36,66436,664NAPrior years ARF grants carried forward21,87721,877NAS Foote special projects19,45519,455NA	Frost Foundation for program	10,200		1,559	15%
Library Book Purchase Fund2,5002,500100%Bunting Summer Salon series1,2001,200100%Feld Bosavi project49,47649,476NAPaloheimo Awareness grant36,66436,664NAPrior years ARF grants carried forward21,87721,877NAS Foote special projects19,45519,455NA	Frost for E Poon salary	4,800		4,800	100%
Bunting Summer Salon series1,2001,200100%Feld Bosavi project49,47649,476NAPaloheimo Awareness grant36,66436,664NAPrior years ARF grants carried forward21,87721,877NAS Foote special projects19,45519,455NA	Dubin for Artist fellowship	6,250			0%
Feld Bosavi project49,47649,476NAPaloheimo Awareness grant36,66436,664NAPrior years ARF grants carried forward21,87721,877NAS Foote special projects19,45519,455NA	Library Book Purchase Fund	2,500		2,500	100%
Paloheimo Awareness grant36,66436,664NAPrior years ARF grants carried forward21,87721,877NAS Foote special projects19,45519,455NA	Bunting Summer Salon series	1,200		1,200	100%
Prior years ARF grants carried forward21,87721,877NAS Foote special projects19,45519,455NA	Feld Bosavi project		49,476	49,476	NA
S Foote special projects 19,455 NA	Paloheimo Awareness grant		36,664	36,664	NA
	Prior years ARF grants carried forward		21,877	21,877	NA
Web redesign project10,19510,195NA	S Foote special projects		19,455	19,455	NA
	Web redesign project		10,195	10,195	NA

#### SCHOOL for ADVANCED RESEARCH BUDGET REPORT July 1, 2017 - June 30, 2018 (UNAUDITED)

100% of Year Complete

	100% of real complete			
	FY18 budget	Additions to FY18 Budget	Actual through 6/30/2018	
Capital Projects savings		6,041	6,041	NA
Paloheimo Communications grant		5,724	5,724	NA
NM Humanities Council		4,639	4,639	NA
L Withey for board budget		2,100	2,100	NA
Santa Fe Community Foundation		1,665	1,665	NA
Linda Cordell prize		301	301	NA
	869,486	158,136	830,865	81%
Sales and Fees				
Gross Margin on Book Sales and Royalties	45,397		45,397	100%
Class fees	10,120		10,120	100%
Rent Income	34,259		34,259	100%
Field Trip income, net of costs	(2,283)		(2,283)	100%
IARC Tours and Sales, net of costs	18,746	-	18,746	100%
	106,239		106,239	100%
Prior year Surplus	95,000		95,000	100%
Draw from Reserves	96,000		96,000	100%
Total Revenues	\$3,123,3	44 \$158,136	\$3,084,723	3 94%

#### Expenses

	Program	Salaries	Program	Salaries	
Resident Scholar	\$ 132,930	\$ 85,049	\$ 98,005	\$ 85,311	74% 100%
Advanced Seminar	18,125	85,049	9,587	84,840	53% 100%
JI Staley	22,245	25,171	21,065	25,083	95% 100%
SAR Press	5,760	23,932	9,675	31,406	168% 131%
IARC	28,250	371,277	24,767	399,233	88% 108%
Library	14,730	63,185	13,893	63,324	94% 100%
Admin	28,150	165,556	16,041	149,755	57% 90%
Business Admin	151,377	244,213	172,724	256,076	114% 105%
Development	117,469	392,885	112,099	400,231	95% 102%
IT	21,082	98,125	12,592	97,821	60% 100%
Guest Svc	11,158	135,325	7,910	130,795	71% 97%
Phys Plant	88,799	163,545	75,663	156,601	85% 96%
Capital Proj	15,000		1,782		12% NA
	655,075	1,853,312	575,801	1,880,475	88% 101%

# page 49 of 57

#### SCHOOL for ADVANCED RESEARCH BUDGET REPORT July 1, 2017 - June 30, 2018 (UNAUDITED)

100% of Year Complete

	100% of Year Com	ipiete				
			Additions to		through	
	FY18	budget	FY18 Budget	6/30	/2018	
Restricted Projects (direct costs)						
ARF Museum Professionalism project	127,434			127,434		100%
ARF IARC Conservation	158,935			65,673		41%
Mellon Fellowship	99,690			55,453		56%
ARF CEO directed fund	74,144			67,114		91%
ARF Campus Safety	17,500			6,842		39%
Howell property tax	15,729			16,559		105%
IARC fellows	33,650			32,674		97%
NSF Team Seminars	44,105			15,719		36%
Presidential lecture	15,000			15,000		100%
Lannan Foundation program	14,080			8,756		62%
Frost Foundation	10,390			1,559		15%
Bunting Summer Salon	1,000			894		89%
Board budget	3,300		2,100	5,787		107%
Feld Bosavi project			49,476	49,476		NA
Paloheimo Awareness grant			36,664	36,664		NA
Prior years ARF grants carried forward			21,877	21,877		NA
S Foote special projects			19,455	19,455		NA
Web redesign project			10,195	10,195		NA
Schwartz apartment furnishings			6,041	6,041		NA
Paloheimo Communications grant			5,724	5,724		NA
NM Humanities Council			4,639	4,639		NA
Santa Fe Community Foundation			1,665	1,665		NA
Linda Cordell prize			301	301		NA
	614,957	0	158,136	575,500		
Total	1,270,032	1,853,312	158,136	1,151,301	1,880,475	
Grand Total Expenses		\$ 3,123,344	\$ 158,136		\$ 3,031,776	92%
Surplus/(Deficit)		0	0		\$ 52,947	
"Off budget items"						
Vendor required upgrade to payroll software		\$ 12,814				
Fred Dust lecture funded by Susan Foote		\$ 19,455				

#### SCHOOL for ADVANCED RESEARCH BALANCE SHEET (UNAUDITED)

	6/30/2017	6/30/2018	r	6/30/2017	6/30/2018	
ASSETS			LIABILITIES & FUND BALANCES			
Cash: Checking FNBSF Payroll FNBSF Money Market FNBSF Petty Cash	\$ 193,799 9,366 202,379 900	\$ 240,488 7,047 426,932 1,080	Liabilities: Accounts Payable Accrued Payroll & Benefits Deferred Revenue	\$ 46,624 176,113	\$ 32,534 190,994 95,050	
Total Cash	406,443	675,546	Total Liabilities	222,737	318,578	
Investments: (@ market) Charles Schwab: Endowment Invested Cash ARF funds in \$ Mkt	23,618,572 2,086,122 11,800	23,944,777 1,999,722 330,000				
Total Investments	25,716,494	26,274,499				
Other Assets: Accounts Receivable Grants Receivable Pledges Receivable Book Inventory Prepaid Expenses Plant & Equipment	83,479 506,095 253,997 258,079 66,801 3,198,092	62,976 284,625 284,187 221,351 94,622 3,059,540	Net Assets: Unrestricted Temporarily Restricted Permanently Restricted	\$ 17,215,427 2,034,159 11,017,157	\$ 17,314,076 2,052,536 11,272,157	
Total Other Assets	4,366,543	4,007,301	Total Net Assets	30,266,743	30,638,768	
TOTAL ASSETS	\$ 30,489,480	\$ 30,957,346	TOTAL LIABILITIES & FUND BALANCES	\$ 30,489,480	\$ 30,957,346	

# page 51 of 57

# School for Advanced Research

# Summary Income Statement

	Program 7/1/2017- 6/30/2018	Endowment/Investments 7/1/2017- 6/30/2018	Total 7/1/2017- 6/30/2018	Total 7/1/2016- 6/30/2017
Operations Activity				
Operations Revenues				
Contributions, Pledges and Grant	\$1,623,920	\$255,000	\$1,878,920	\$1,629,707
Membership Dues Income	252,681	-	252,681	228,928
Sales and Services	307,778	-	307,778	371,215
Total Operations Revenues	2,184,379	255,000	2,439,379	2,229,850
Operations Expenses				
Cost of Sales and Service	143,416	-	143,416	250,970
Salaries, Taxes and Benefits	1,930,783	-	1,930,783	1,870,720
Program Expenses	455,379	-	455,379	533,350
General and Management Expension	640,153	-	640,153	631,754
Institutional Advancement	245,977	-	245,977	251,768
Total Expenses	3,415,709	-	3,415,709	3,538,560
Transfers	1,126,776	(1,126,776)		(0)
Surplus/(Deficit) from Operations	(104,554)	(871,776)	(976,330)	(1,308,710)
Investment Activity Investment Revenues				
Interest and Dividend Income	82,552	580,886	663,438	520,944
Net Realized Investment Gain	351,889	2,575,346	2,927,234	1,680,004
Net Unrealized Investment Gain	(264,250)	(1,931,675)	(2,195,925)	137,754
Investment Revenues	170,191	1,224,557	1,394,748	2,338,702
Investment Management Expenses	4,099	42,294	46,393	116,073
Surplis/(Deficit) from Investment Activ	166,091	1,182,263	1,348,355	2,222,629
NET SURPLUS/(DEFICIT)	\$61,538	\$310,487	\$372,025	\$913,919

# SCHOOL for ADVANCED RESEARCH GIFTS, GRANTS, SALES & FEES REPORT July 1, 2017 - June 30, 2018 (UNAUDITED)

	Unrestricted		Restricted	Total
Pledge payments received Grants receivable received	\$	133,150	\$ 6,250 506,095	\$ 139,400 506,095
New gifts received/committed				
General Operating (for FY19)		603,945		603,945
Memberships/Other Donations		230,676		230,676
President's Circle (net of costs)		120,356		120,356
80% of Overstreet bequest to cash reserves		131,712		131,712
Board budget		2,100		2,100
Gain on sale of car		1,450		1,450
IARC Operations		600		600
Admin Operations		250		250
ARF for FY19 IARC programs			506,000	506,000
Vortman Endowment			250,000	250,000
Paloheimo Foundation			110,798	110,798
Bosavi Digital Archive Project			59,500	59,500
National Science Foundation			40,875	40,875
M. Mill for Seminar program			30,000	30,000
Susan Foote			20,000	20,000
J. Camp for FY19 President's lecture			15,000	15,000
Frost Foundation			15,000	15,000
Lannan Program			14,200	14,200
New Mexico Humanities Council			8,555	8,555
E. J. Bunting Fund			5,000	5,000
Flora C. Crichton Endowment			5,000	5,000
IARC Collections			2,500	2,500
	1	,091,089	 1,082,428	 - 2,173,517

# SCHOOL for ADVANCED RESEARCH GIFTS, GRANTS, SALES & FEES REPORT July 1, 2017 - June 30, 2018 (UNAUDITED)

	Unre	stricted	Restricted	Total
Sales and Fees				
SAR Press 14	7,456			
•	3,726)			
	7,997)			
less author royalties (				
		47,767		47,767
•	5,050			
less direct cost		13,800		13,800
		13,800		13,800
Field Trips 4	8,480			
less cost of field trip (5)	-			
(		(3,213)		(3,213)
		,		
Fundraising Events 113	3,618			
less cost of events (53	3,531)			
		60,087		60,087
Gain on President's lecture		17,046		17,046
Tours and Losture Dessints		22 744		22 744
Tours and Lecture Receipts		23,744		23,744
Rentals (net of cost of scholar housing)		42,484		42,484
		72,707		42,404
Fiscal Sponsorship Fee		5,139		5,139
				-,
Grand Total	\$ 1,2	97,943 \$	1,082,428	\$ 2,380,371
(exclusive of pledge payments)				

# High Points of the SAR's Proposed FY2019 Budget

- Draw from the Endowment, based on 4.9% of five-year average balance is slightly lower than FY18.
- Unrestricted contributions, net of direct costs, are \$68K higher than those raised for FY18.
- Restricted contributions are approximately the same as for FY18. It is interesting to note that the portion of the restricted revenue that helps pay for the core expenses is 46%, up from 32% in the FY18 budget.
- Earned revenue, net of direct costs is \$41K higher than for FY18.
- Based on the Board's directive at the August 2017 meeting, we will draw \$100K from the cash reserves to fund the establishment of the Creative Thought Forum and the related Public Programs and Communications division.
- As is shown on the Summary Income Statement, SAR earns interest and dividend income on the pooled cash on hand. We will use \$56K (about one third) of the earnings to balance the budget.
- Salaries represent 63% of total expenses, a \$203K increase over FY18.
- Other than those who were recently hired, all staff will receive a 2% cost of living increase. (Total cost is \$31K.)
- New hires, the Director of Public Programs and Communications and the IARC Educational Assistant represent the balance of the salary increase.
- The direct cost of restricted projects is down by \$103K due in large part to the reduced funding from Anne Ray Foundation.
- There is also \$10K budgeted for recruitment for a new Vice President for Finance and Administration.
- At the request of the board we have listed anticipated costs that will offset income raised in FY19. We have also included the possible purchase of a "bobcat" for the physical plant.

## **School for Advanced Research**

	FY19 PROPOSED budget	FY18 adjusted	increase (decrease)
Sources of Funding			
Endowment draw @ 4.9%	1,125,565	1,126,776	(1,211)
Unrestricted funds raised/pledged in previous years			
Board giving	367,445	365,696	1,749
Public Support	204,376	188,573	15,803
Memberships and Lecture Sponsors and Tickets	145,584	153,437	(7,853)
Fundraising Events	113,618		-
less cost of events	(53,531) 60,087		60,087
President's Circle/Founders Society	129,629	128,241	-
less FY18 PC and FS costs	(9,273) 120,356	(6,104) 122,137	(1,781)
	897,849	829,843	68,006
Donor Restricted			
ARCT Intern grant for program expenses	116,184	127,434	(11,250)
ARCT Intern grant for salaries, rent and overhead	143,816	111,661	32,155
ARCT Conservation grant for program expenses	114,080	158,935	(44,855)
ARCT Conservation grant for salaries and overhead	131,920	81,065	50,855
ARCT Campus Safety grant for program		17,500	(17,500)
ARCT Campus Safety grant for salaries and indirect		9,500	(9,500)
ARCT CEO directed fund		74,144	(74,144)
Bunting Summer Salon series (in PP&C budget)	5,000	1,200	3,800
Camp for FY19 Presidental Lecture	15,000	15,000	-
Dubin for Artist fellowship	6,250	6,250	-
Frost Fndt for E Poon salary		4,800	(4,800)
Frost Foundation (FY19 for Educational Asst salary)	15,000	10,200	4,800
Lannan Literary Arts	14,200	14,080	120
Library Book Purchase Fund	2,500	2,500	-
M Mill for Seminar program	30,000	30,000	-
Mellon Fndt for program directs	125,143	99,690	25,453
Mellon for salaries and rent	24,460	24,460	-
NSF for Team Seminars overhead and salaries	14,335	1,362	12,973
NSF for Team Seminars program	31,951	44,105	(12,154)
Paloheimo Foundation for Annual Report	35,600	35,600	-
(in PP&C budget)			

# **School for Advanced Research**

	FY19 PROPOSED budget			FY18 adjusted		increase (decrease)		
Paloheimo Foundation for Communications		42,326					42,326	
	-	867,765		-	869,486		(1,721)	
Sales and Fees							-	
Net Book Sales and Royalties	147,456			150,572			-	
-cost of Book Sales	(99,689)	47,767		(105,176)	45,397		2,370	
Class Fees	15,050			11,120			-	
-cost of Classes	(1,250)	13,800		(1,000)	10,120		3,680	
President's Lecture gain		17,046					17,046	
Rent Income		42,484			34,259		8,225	
Field Trip income	48,480			130,760			-	
-cost of Field Trips	(51,693)	(3,213)		(133,043)	(2,283)		(930)	
IARC and Campus Tours		23,744			18,746		4,998	
Fiscal Sponsorship fee		5,139					5,139	
	-	146,766		-	106,239		40,528	
Prior year Surplus (estimate)		52,947			95,000		- (42,053)	
Draw from Reserves to create Creative Thought Forum								
(Public Programs)		100,000					100,000	
Draw from Reserves due to lower 3 year endow average					41,000		(41,000)	
Draw from reserves due to fundraising shortfall					55,000		(55,000)	
Draw from Pooled Cash Earnings (TO BALANCE)		55,689					55,689	
Restricted	-	=	3,246,581	-	=	3,123,344		123,237
Expenses								
		Program	Salaries		Program	Salaries	Program	Salaries
Resident Scholar		133,990	84,759		132,930	85,049	1,060	(290)
Advanced Seminar		18,125	77,057		18,125	85,049	-	(7,992)
JI Staley		22,245	25,930		22,245	25,171	-	759
SAR Press		5,760	24,548		5,760	23,932	-	616
IARC		32,260	467,441		28,250	371,277	4,010	96,164
Library		14,730	64,791		14,730	63,185	-	1,606
Public Program & Communication		66,010	149,745				66,010	149,745
Administration		24,770	149,273		28,150	165,556	(3,380)	(16,283)
Business Administration		166,939	294,143		151,377	244,213	15,562	49,930

# School for Advanced Research

	FY19 PROPOSED budget		FY18 a	djusted	increase (decrease)	
Development	50,104	309,499	117,469	392,885	(67,365)	(83,386)
IT	12,984	100,600	21,082	98,125	(8,098)	2,475
Guest Services	12,633	141,695	11,158	135,325	1,475	6,370
Physical Plant	91,199	166,928	88,799	163,545	2,400	3,383
Capital Proj	15,000		15,000		-	-
	666,749	2,056,408	655,075	1,853,312	11,674	203,096
Restricted Projects						
ARCT IARC Conservation project directs	114,080		158,935		(44,855)	
ARCT Museum Professionalism project directs	116,184		127,434		(11,250)	
ARF CEO directed fund (direct costs)			74,144		(74,144)	
ARF for Campus Safety			17,500		(17,500)	
Mellon fellow and seminar (direct costs)	125,143		99,690		25,453	
NSF Team Seminars (direct costs)	31,951		44,105		(12,154)	
IARC fellows (direct costs)	33,650		33,650		-	
Presidential Lecture	15,000		15,000		-	
Lannan Foundation program expenses	14,200		14,080		120	
Frost Fndt (direct costs) (included in IARC salaries FY19)			10,390		(10,390)	
Board budget	4,000		3,300		700	
Bunting Summer Salon series (included in PP&C FY19)			1,000		(1,000)	
Paloheimo Foundation for Communications (FY18 grant)	42,326				42,326	
	496,534		599,228		(102,694)	
Special Unfunded Projects						
VPFA recruitment	10,000				10,000	
Howell property tax	16,890		15,729		1,161	-
Total	1,190,173	2,056,408	1,270,032	1,853,312	(79,859)	203,096
Grand Total Expenses		3,246,581		3,123,344	=	123,237
Surplus/(Deficit)		(0)		(0)		

#### "Off Budget" items

PC/FS expenses to be paid in FY19	7,350.00
cost of Classes to be paid in FY19	5,800.00
purchase of Physical plant bobcat	15,000.00